Financial Statements (Unaudited - See Notice to Reader)

Fourth Quarter ended December 31, 2008



## CANADIAN CONCRETE MASONRY PRODUCERS ASSOCIATION Contents December 31, 2008

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February 6, 2009

#### **NOTICE TO READER**

On the basis of information provided by management, we have compiled the statement of financial position of the Levy Fund of Canadian Concrete Masonry Producers Association as at December 31, 2008 and the statements of changes in net assets and revenue and expenses for the three months and twelve months then ended.

We have not performed an audit or a review engagement in respect of these financial statements and, accordingly, we express no assurance thereon.

Readers are cautioned that these statements may not be appropriate for their purposes.

Respectfully submitted,

CHARTERED ACCOUNTANTS Licensed Public Accountants

Dixon, Gordon + Co, LLP

Toronto, Ontario

Statement of Financial Position (Unaudited - See Notice to Reader) December 31, 2008

	December 31 2008	December 31 2007
Assets		
Cash (a)	\$ 533,541	\$ 689,346
Investment - Guaranteed investment certificate	1,003,385	
Accrued levy fees	437,979	381,420
	\$ 1,974,905	\$ 1,378,493
Liabilities Accounts payable Accrued liabilities	\$ 84,346 20,947	\$ 28,878 28,840
Goods and services tax payable	20,860	16,872
	126,153	74,590
Commitments (page 6)		
Net assets		
Net assets internally restricted (page 3)	1,848,752	1,303,903
	\$ 1,974,905	\$ 1,378,493

<sup>(</sup>a) Cash balance in bank account as at December 31, 2008 was \$510,782.

Statement of Changes in Net Assets (Unaudited - See Notice to Reader)

	Fourth	Quarter	Tota	l Year		
	2008	2007	2008	2007		
Net assets, beginning of period	\$ 1,603,945	\$ 1,180,898	\$ 1,303,903	\$ 564,329		
Add: Excess of revenue over expenses (page 4)	244,807	119,955	544,849	739,574		
Net assets, end of period	\$ 1,848,752	\$ 1,300,853	\$ 1,848,752	\$ 1,303,903		

Statement of Revenue and Expenses (Unaudited - See Notice to Reader)

	Fourth Quarter					Total Year			
		2008 2007		2007	2008			2007	
Revenue									
Levy fees	\$	438,755	\$	351,293	\$ 1	,792,344	\$	1,434,699	
Interest income	,	3,385		7,727		7,614		7,727	
		442,140		359,020	1	,799,958		1,442,426	
Expenses (page 5)									
Technical programs		158,245		218,902		897,040		567,228	
Advertising and promotion		30,223		13,304		316,098		105,291	
General and administrative		8,865		6,859		41,971		30,333	
		197,333		239,065	1	,255,109		702,852	
Excess of revenue over expenses	\$	244,807	\$	119,955	\$	544,849	\$	739,574	

**Expenses** 

(Unaudited - See Notice to Reader)

		Fourth	Qua	rter	Total Year				
		2008		2007		2008		2007	
Technical programs									
National training fund contribution	\$	56,250	\$	50,000	\$	225,000	\$	200,000	
Block machine donation - McMaster									
University		(1,358)		-		197,735		-	
National Concrete Masonry Association				05.074		4.40.40		100.010	
(NCMA) consulting		36,832		35,671		149,407		136,319	
Consulting fees		18,975		-		78,686		1,775	
Materials for Training Centre		-		-		59,850		-	
National Research Council (NRC) research		-		-		50,000		25,000	
Research sponsorship - University of				E0 000				E0 000	
Calgary		40.540		50,000		-		50,000	
Training Centre block delivery		16,542		64,188		29,057		95,561	
Canadian Masonry Contractors Association						25 000			
conference sponsorship		-		-		25,000		25,000	
Apprenticeship Training Textbook		9 624		7 1 1 0		20.720		25,000	
NCMA expenses Foundation Project		8,624 700		7,148		20,729		21,678	
		700		11,895		18,904		11 905	
Seismic Design Guide Educational tools		10,680		11,095		17,000 12,854		11,895	
Masonry Design Awards Sponsorship		11,000		-		11,000		-	
Software design development		11,000		_		1,818		_	
Software design development		<del></del>							
	\$	158,245	\$	218,902	\$	897,040	\$	567,228	
Advertising and promotion									
Billboard promotion	\$	_	\$	_	\$	158,640	\$	_	
MasonryWorx fees	•	_	•	_	•	50,000		50,000	
NCMA fees		13,396		13,304		54,520		50,980	
General advertising		15,326		, -		19,662		5,000	
Masonry Alliance for Codes and Standards		•				•		•	
membership dues		_		-		12,725		_	
National Masonry Benchmarking Study		1,501		-		11,884		_	
University sponsorship				-		7,000		_	
Fire-safe construction brochures		_		-		1,667		_	
Skills Canada sponsorship		_		-		_		500	
Commercial production (recovery)		_		-		-		(1,189)	
	\$	30,223	\$	13,304	\$	316,098	\$	105,291	
Canaval and administrative									
General and administrative									
Travel and meetings	\$	1,636	\$		\$	24,852	\$	15,223	
Accounting and legal		7,180		6,730		16,520		14,705	
Postage and courier		42		109		539		334	
Bank charges		7		20		60		71	
	\$	8,865	\$	6,859	\$	41,971	\$	30,333	

Note to Financial Statements Commitments (Unaudited - See Notice to Reader) December 31, 2008

		Total 2008	2009	2010
(a)	Development of design software in partnership with the Ontario Masonry Contractors Association. The commitment may be as high as \$200,000.	\$ -	\$ 200,000 Maximum	\$ - Maximum
(b)	Prolevy fee of 9% paid to the NCMA calculated on the levy fees that would be collected by the Association based on a 1.5 cent per unit levy. The Prolevy fee rate is to increase to 10% for 2009.	54,520	(i)	
(c)	Consulting fees and expenses paid to the NCMA.	149,407	-	-
(d)	NRC – Institute for Research in Construction, for "The Characterization of Fires in Multi-Suite Residential Dwellings" project, in continuance of the \$25,000 paid in each of 2007 and 2006.	50,000	-	-
(e)	Membership dues to MasonryWorx Association, a marketing group sponsored in part by the Masonry Contractors of Metropolitan Toronto.	50,000	-	-
(f)	To pay the Ontario Masonry Training Centre (OMTC) a total of \$675,000 over three years (\$200,000 paid in 2007).	225,000	250,000	-
(g)	To pay \$27,000 to Dr. Svetlana Brzev and Dr. Don Anderson for a Seismic Design Guide (\$10,000 paid in 2007).	17,000	-	-
(h)	To pay \$100,000 for secondary Engineering support and equipment.	78,686	(ii)	
(i)	Paid \$25,000 for Masonry Apprenticeship Training Textbook in 2007.	-	-	-
(j)	Materials for Apprenticeship Training and Research.	29,057	-	-
(k)	Materials for construction of the new OMTC/Conestoga Training Centre.	59,850	-	-
(1)	To pay \$100,000 over three years, with \$50,000 paid in 2007, to the University of Calgary in support of two Master's students under the direction of Dr. Nigel Shrive and Dr. Shelly Lissel, P. Eng., Ph. D.	-	50,000	-
(m)	CMCA fund raiser for CSA standards.	25,000	-	-
(n)	University Sponsorships.	-	300,000	1,200,000
(o)	Canadian Standards Association (CSA) standard.	-	75,000	-
(p)	Block machine for McMaster University.	197,735	_	-
(q)	Foundation Project - McMaster University.	18,904	-	-
Sul	ototals continued on next page	\$ 965,159	\$ 875,000	\$ 1,200,000

Note to Financial Statements (continued) Commitments (Unaudited - See Notice to Reader) December 31, 2008

Commitments (continued)	Total 2008	2009	2010
Subtotals carried forward	\$ 965,159	\$ 875,000	\$ 1,200,000
(r) Educational tools.	12,854	-	-
(s) Masonry Design Awards Scholarship.	11,000	(iii)	(iii)
Commitment totals, before the effects of items (b), (h) and (s)	\$ 979,013	\$ 875,000	\$ 1,200,000

<sup>(</sup>i) Payment amount based on unit block sales.

<sup>(</sup>ii) Timing of expense not determined.

<sup>(</sup>iii) Commitment amounts for 2009-10 to be announced.

**Block Sales Report** 

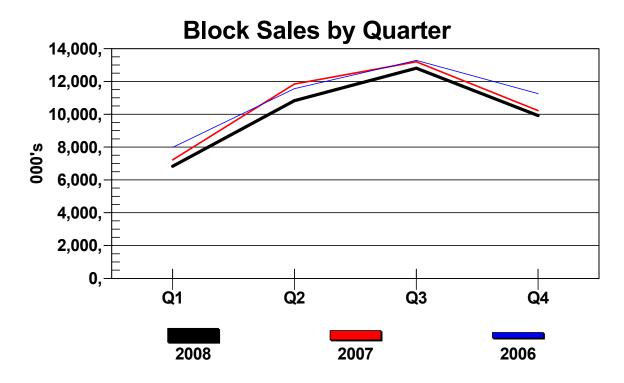
(Unaudited - See Notice to Reader)

		Q1		Q2		Q3		Q4
BLOCK SALES								
Quarter totals	(1)							
Standard Lightweight Architectural		4,462,232 1,947,048 420,173		6,459,504 3,496,705 874,333		7,461,624 4,327,541 1,013,210		5,521,462 3,734,654 666,333
Total		6,829,453	1	0,830,542	1	2,802,375		9,922,449
Year-to-date totals								
Standard Lightweight Architectural		4,462,232 1,947,048 420,173	10,921,736 5,443,753 1,294,506		,443,753 9,771,294		23,904,822 13,505,948 2,974,049	
Total		6,829,453	1	7,659,995	7,659,995 30,462,3		4	0,384,819
LEVY FEES	(2)							
Quarter totals								
Gross amount Less: Administration		\$ 338,927 (34,147)	\$	538,438 (54,154)	\$	628,536 (64,011)	\$	488,367 (49,612)
Net Levy fees		\$ 304,780	\$	484,284	\$	564,525	\$	438,755
Year-to-date totals								
Gross amount Less: Administration		\$ 338,927 (34,147)	\$	877,365 (88,301)	\$	1,505,901 (152,312)	\$	1,994,268 (201,924)
Net Levy fees		\$ 304,780	\$	789,064	\$	1,353,589	\$	1,792,344

<sup>(1)</sup> Block sales for Q2 reflect a reduction associated with adjustments to revenue previously recognized in 2007 related to a particular member.

<sup>(2)</sup> Levy fees are based on a flat per block rate of 5.0¢ less 0.5¢ for administration. Final total levy amounts include certain levy balances at the pre-2008 net rate of 1.5¢ (2.0¢ less 0.5¢) reflecting charges to respective member customers at the former 2.0¢ per block rate.

Block Sales Report (continued) (Unaudited - See Notice to Reader)



(000's)	Q1	Q2	Q3	Q4
Quarter totals				
2008	6,829	10,831	12,802	9,923
2007	7,218	11,840	13,200	10,226
2006	7,981	11,561	13,280	11,257
Year-to-date totals				
2008	6,829	17,660	30,462	40,385
2007	7,218	19,058	32,258	42,484
2006	7,981	19,542	32,822	44,079