# CANADIAN CONCRETE MASONRY PRODUCERS ASSOCIATION OPERATING FUND

Financial Statements (Unaudited - See Notice to Reader) Six Months ended June 30, 2013



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July 10, 2013

#### **NOTICE TO READER**

On the basis of information provided by management, we have compiled the statement of financial position of the Operating Fund of Canadian Concrete Masonry Producers Association as at June 30, 2013 and the statements of revenue and expenses and changes in net assets for the six months then ended.

We have not performed an audit or a review engagement in respect of these financial statements and accordingly, we express no assurance thereon.

Readers are cautioned that these statements may not be appropriate for their purposes.

Respectfully submitted,

CHARTERED ACCOUNTANTS Licensed Public Accountants

ixon, Gordon + Co, LLP

Toronto, Canada

Statement of Financial Position (Unaudited - See Notice to Reader) June 30, 2013

	June 30 2013		D	December 31 2012		June 30 2012	
			(	(Audited)			
Assets							
Cash Guaranteed investment certificates (note 1) Accounts receivable - memberships	\$	190,962 349,375 82,183	\$	138,726 347,050 -	\$	173,959 344,498 31,305	
Sales tax receivable Prepaid expenses and deposit (note 2) Equipment		4,363 8,175 1,472		2,997 13,821 2,226		6,759 7,270 2,982	
	\$	636,530	\$	504,820	\$	566,773	
Liabilities							
Accounts payable and accrued liabilities (note 3)  Deferred revenue (page 7) (note 4)	\$	14,094 147,650	\$	14,765 21,000	\$	14,011 138,850	
		161,744		35,765		152,861	
Net assets							
Net assets internally restricted (page 3)		474,786		469,055		413,912	
	\$	636,530	\$	504,820	\$	566,773	

Statement of Changes in Net Assets (Unaudited - See Notice to Reader) For the six months ended June 30, 2013

	Jı		Year-to-date				
	2013		2012		2013		2012
Net assets, beginning of period	\$ 473,937	\$	414,332	\$	469,055	\$	433,912
Excess of revenue over expenses (expenses over revenue) (page 4)	849		(420)		5,731		(20,000)
Net assets, end of period	\$ 474,786	\$	413,912	\$	474,786	\$	413,912

Statement of Revenue and Expenses (Unaudited - See Notice to Reader) For the six months ended June 30, 2013

	June					Year-to-date		
		2013		2012		2013	2012	
Revenue								
Producers membership fees	\$	20,250	\$	19,125	\$	121,500	\$ 114,750	
Suppliers membership fees		3,542		3,750		21,250	22,500	
Interest income		334		416		2,325	2,271	
		24,126		23,291		145,075	139,521	
Expenses								
National Concrete Masonry Association								
(NCMA) fees		-		-		50,000	50,000	
Consultant		7,007		6,870		42,044	41,220	
Donation		-		-		-	2,500	
Meetings and seminars		12,727		12,184		21,544	23,145	
General advertising		_		· _		· ·	7,537	
Accounting and legal		1,800		1,767		10,800	10,600	
Staff travel		_ ·		68		777	775	
Office rent		683		670		4,100	4,020	
Amortization		125		124		754	678	
Website maintenance		200		1,250		1,230	8,750	
Communications		170		<sup>′</sup> 76		1,322	1,120	
Insurance				_		2,727	2,727	
Stationery, printing and supplies				595		1,997	4,546	
Bank fees		402		45		1,244	841	
Courier, delivery and postage		163		62		805	433	
Miscellaneous		-		-		-	629	
		23,277		23,711		139,344	159,521	
Excess of revenue over expenses (expenses			_					
over revenue)	\$	849	\$	(420)	\$	5,731	\$ (20,000)	

**Statement of Revenue and Expenses - Budget Variance View** (Unaudited - See Notice to Reader) For the six months ended June 30, 2013

	June	-	rear-to-	Budget Total Yea	Variance BudgAct	% Budget Used
Revenue	- Gario		uuto	101411041	•	
Producers membership fees	\$ 20,2	50 \$	121,500	\$ 225,000	\$ 103,500	54.0
Suppliers membership fees	3,5	-	21,250	45,000		47.2
Annual General Meeting (AGM)	0,0	_	,	47,000		-
Interest income	3	34	2,325	4,900		47.5
	24,1	26	145,075	321,900	176,825	45.1
Expenses						
National Concrete Masonry						
Association (NCMA) fees		-	50,000	50,000	-	100.0
Consultant	7,0	07	42,044	86,760	44,716	48.5
Annual General Meeting		-	-	41,000	41,000	-
Donation		-	-	5,000	5,000	_
Meetings and seminars	12,7	27	21,544	34,500	12,956	62.5
General advertising		-	-	15,000	15,000	-
Accounting and legal	1,8	00	10,800	21,600	10,800	50.0
Staff travel		-	777	2,400	1,623	32.4
Office rent	6	83	4,100	8,300	4,200	49.4
Amortization	1:	25	754	1,510	756	49.9
Website maintenance	2	00	1,230	2,400	1,170	51.3
Communications	1	70	1,322	2,700	1,378	49.0
Insurance		-	2,727	3,000	273	90.9
Stationery, printing and supplies		-	1,997	7,000	5,003	28.5
Bank fees	4	02	1,244	2,900	1,656	42.9
Courier, delivery and postage	10	63	805	1,600	795	50.3
Miscellaneous		-	-	900	900	-
	23,2	77	139,344	286,570	147,226	48.6
Excess of revenue over expenses (expenses over revenue)	\$ 84	49 \$	5,731	\$ 35,330	\$ 29,599	16.2

Notes to Financial Statements (Unaudited - See Notice to Reader) June 30, 2013

1.	Guaranteed investment certificates	
	Bank of Montreal GIC, interest at 1.15% per annum, maturing May 16, 2014  Montreal Trust Company GIC, interest at 1.15% per annum, maturing May 13, 2014	\$ 214,486 134,889
		\$ 349,375
2.	Prepaid expenses and deposit	
	White Oaks - deposit for 2013 AGM Creative Donkeys - 2013 web hosting Other	\$ 6,000 1,200 975
		\$ 8,175
3.	Accounts payable and accrued liabilities	
	Accounts payable - Trade Accrual - Accounting and audit	\$ 2,024 12,070
		\$ 14,094
4.	Deferred revenue	
	2013 Membership fees 2013 AGM revenue	\$ 142,750 4,900
		\$ 147,650

Membership Billing and Payment Summary
(Unaudited - See Notice to Reader)

(Unaudited - See Notice to Reader) For the six months ended June 30, 2013

		Total Invoice		Paid	(	Unpaid	
Producers:							
Atlas Block Company Ltd.	\$	18,000	\$	9,000	\$	9 000	Jan 31/13
Basalite Concrete Products	Ψ	4,500	Ψ	4,500	Ψ		Dec 14/12
Boehmers		18,000		9,000			Feb 5/13
Brampton Brick Limited		18,000		18,000			Mar 21/13
Brown's Concrete Products Ltd.		4,500		2,250			Jan 29/13
Canal Block		9,000		4,500		,	Jun 10/13
Casey Concrete Ltd.		-				,	N/A
Century Concrete Producers Ltd.		9,000		9,000			Jan 15, Jun 19/13
Cindercrete Products Ltd.		4,500		4,500		_	Dec 31/12
Concrete Products Limited		-		-,,,,,,		_	N/A
Day and Campbell Ltd.		18,000		18,000			Feb 5, Jun 19/13
Doughty Masonry Centre Ltd.		4,500		2,250			Feb 5/13
Expocrete Concrete Products Limited		22,500		11,250			Feb 5/13
H.O. Concrete Products Supplies		4,500		4,500		,	Jun 11/13
Lafarge Lethbridge Block		9,000		4,500			Feb 5/13
Newtonbrook Block & Supply Co. Ltd.		9,000		9,000		,	Feb 20, Jun 30/13
Niagara Block Incorporated		9,000		4,500			Mar 11/13
Permacon Group Inc.		27,000		27,000		-	Jan 15/13
Richvale York Inc.		27,000		13,500		13.500	Feb 5/13
Santerra Stonecraft		9,000		9,000		,	Feb 5, May 31, Jun 20/13
Shaw Brick		4,500		4,500		_	Dec 31/12
Simcoe Block		9,000		-,000		9,000	20002
Tristar		4,500		4,500		-	May 21/13
V. J. Rice Concrete Limited		-		-		-	N/A
	\$	243,000	\$	173,250	\$	69,750	
Accounted as:							
Revenue	\$	121,500					
Deferred revenue		121,500					
Suppliers:							
ACM Chemistries Inc.	\$	2,500	\$	2,500	\$	-	Jan 4/13
Besser Proneq Inc.		2,500		1,250		1,250	Jun 11/13
Blok-Lok Ltd.		2,500		2,500		-	Oct 2/12
Columbia Machine		2,500		2,500		-	Jan 15/13
Daubois Inc (Cement)		2,500		2,500		-	Jan 15/13
Dufferin Aggregates (Holcim)		2,500		_		2,500	
Essroc Italcementi Group		2,500		2,500		-	Feb 5/13
Fero Corporation		2,500		2,500		-	Dec 14/12
Forwell Spec Mix Inc.		2,500		2,500		_	Jan 15/13
Hess Machinery (Canada) Ltd.		2,500		2,500		_	Jan 15/13
Holcim (Canada)		2,500		2,500		-	Jan 14/13
Interstar		2,500		2,500		_	Feb 20/13
Krete Industries		2,500		2,500		-	Jan 29/13
Lafarge Canada Inc.		2,500		2,500		_	May 6/13
Rockwood		2,500		2,500		-	Jan 23/13
Solomon Colors		2,500		2,500		_	Feb 11/13
St. Marys Cement		2,500		2,500			Dec 14/12
	\$	42,500	\$	38,750	\$	3,750	
Accounted as:							
	•	04.050					
Revenue Deferred revenue	\$	21,250					