# CANADIAN CONCRETE MASONRY PRODUCERS ASSOCIATION

# **LEVY FUND**

Financial Statements (Unaudited - See Notice to Reader)

Second Quarter ended June 30, 2013



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**DIXON, GORDON & CO. LLP** 

Chartered Accountants Business Advisors

August 14, 2013

# NOTICE TO READER

On the basis of information provided by management, we have compiled the statement of financial position of the Levy Fund of Canadian Concrete Masonry Producers Association as at June 30, 2013 and the statements of revenue and expenses and changes in net assets for the six months then ended.

We have not performed an audit or a review engagement in respect of these financial statements and accordingly, we express no assurance thereon.

Readers are cautioned that these statements may not be appropriate for their purposes.

Respectfully submitted,

inon, Gordon + Co. LLP

CHARTERED ACCOUNTANTS Licensed Public Accountants Toronto, Canada

#### CANADIAN CONCRETE MASONRY PRODUCERS ASSOCIATION LEVY FUND Statement of Financial Position (Unaudited - See Notice to Reader) June 30, 2013

	June 30 2013	December 31 2012	June 30 2012
		(Audited)	
Assets			
Cash (a) Investment - Guaranteed investment certificates Accrued levy fees Prepaid expense	\$ 1,090,199 2,109,971 435,549 -	\$ 1,277,901 2,095,917 409,669 279	\$ 894,482 2,080,739 472,689 -
	\$ 3,635,719	\$ 3,783,766	\$ 3,447,910
Liabilities			
Accounts payable Sales tax payable	\$ 170,774 5,009	\$    157,721 30,185	\$ 48,261 32,271
	175,783	187,906	80,532
Commitments (pages 7-10)			
Net assets			
Net assets internally restricted (page 3)	3,459,936	3,595,860	3,367,378
	\$ 3,635,719	\$ 3,783,766	\$ 3,447,910

(a) Cash balance in bank account as at June 30, 2013 was \$1,013,806.

See accompanying note

#### CANADIAN CONCRETE MASONRY PRODUCERS ASSOCIATION LEVY FUND Statement of Changes in Net Assets (Unaudited - See Notice to Reader) For the three and six months ended June 30, 2013

	Second	I Quarter	Year-t	to-date		
	2013	2012	2013	2012		
Net assets, beginning of period	\$ 3,306,015	\$ 3,175,804	\$ 3,595,860	\$ 3,412,341		
Excess of revenue over expenses (expenses over revenue) (page 4)	153,921	191,574	(135,924)	(44,963)		
Net assets, end of period	\$ 3,459,936	\$ 3,367,378	\$ 3,459,936	\$ 3,367,378		

### CANADIAN CONCRETE MASONRY PRODUCERS ASSOCIATION LEVY FUND Statement of Revenue and Expenses (Unaudited - See Notice to Reader)

For the three and six months ended June 30, 2013

	 Second	l Qua	arter	Year-to-date				
	2013		2012		2013		2012	
Revenue								
Levy fees	\$ 437,836	\$	473,678	\$	747,894	\$	840,359	
Interest	7,046		7,496		14,923		14,969	
	444,882		481,174		762,817		855,328	
Expenses (page 5)								
Technical programs	199,771		228,941		667,495		724,389	
Advertising and promotion	86,009		54,926		220,086		161,326	
General and administration	5,181		5,733		11,160		14,576	
	290,961		289,600		898,741		900,291	
Excess of revenue over expenses (expenses over revenue)	\$ 153,921	\$	191,574	\$	(135,924)	\$	(44,963)	

## CANADIAN CONCRETE MASONRY PRODUCERS ASSOCIATION LEVY FUND Expenses (Unaudited - See Notice to Reader)

For the three and six months ended June 30, 2013

		Second	l Qua	arter		Year-	to-da	te
		2013		2012		2013		2012
Technical programs								
University sponsorships Design software support contribution	\$	35,000 -	\$	35,000	\$	210,000 100,000	\$	161,000 100,000
Consulting fees		21,788		67,375		80,213		124,525
Masonry Design Awards				50,000		50,000		50,000
Centre for Architecture - Athabasca University		50,000		_		50,000		50,000
Training Centre contribution		25,000		25,000		50,000		50,000
Canadian Masonry Research Council funding		50,000		20,000		50,000		00,000
				25,543				-
Training Centre block delivery Canadian Standards Association (CSA)		3,976		20,040		22,729		41,738
A165 Standard development		-		-		15,000		15,000
Wall Drainage Project (NRC) Development of Canadian Framework and		-		12,042		-		12,042
Guide Canadian Masonry Contractors Association		10,000		-		10,000		-
(CMCA) conference sponsorship		-		-		-		10,000
Masonry Training Scholarships		-		-		-		10,000
SMART/dynamics of masonry subscriptions		-		-		9,737		-
Educational tools		-		-		5,851		3,036
Consulting expenses		279		11,912		5,079		19,386
Development of the National Building Code								
Canada (NBCC) - sound analysis		-		1,599		4,286		73,599
Foundation Project		3,465		470		3,927		1,863
National Research Council (NRC) research		-		-		410		-
Leadership in Energy and Environmental Design (LEED) standards development		263		-		263		2,200
	\$	199,771	\$	228,941	\$	667,495	\$	724,389
Advertising and promotion								
Advertisement - Fire and building code								
changes	\$	21,227	\$	-	\$	71,754	\$	_
MasonryWorx Association fees	· ·		Ψ	-		50,000	Ŷ	50,000
Commercial production		27,500		-		27,500		-
National Concrete Masonry Association fees		14,732		15,893		25,225		28,236
MasonryWorx Association sponsorship						-		25,000
General advertising		10,300		38,658		18,248		40,092
Masonry Alliance for Codes and Standards membership		ĺ.		, _		12,523		12,304
Industry lobbying		10,000		-		10,000		
North American Masonry Conference		10,000				10,000		4,359
sponsorship Website		2 250		- 275		- 2,250		4,359
		2,250		375				960
The Masonry Society membership fees Masonry Executives Council fees				-		1,546 1,040		900
	¢	900.98	¢	54 026	¢		¢	161 326
	\$	86,009	\$	54,926	\$	220,086	\$	161,326

#### CANADIAN CONCRETE MASONRY PRODUCERS ASSOCIATION LEVY FUND Expenses (continued) (Unaudited - See Notice to Reader) For the three and six months ended June 30, 2013

	 Second	Year-to-date						
	2013	2012		2013	2012			
General and administration								
Accounting and legal	\$ 4,950	\$ 5,600	\$	10,800	\$	11,200		
Postage and courier	153	110		251		264		
Travel and meetings	73	-		73		3,076		
Bank charges	5	23		<b>36</b>		36		
	\$ 5,181	\$ 5,733	\$	11,160	\$	14,576		

#### CANADIAN CONCRETE MASONRY PRODUCERS ASSOCIATION LEVY FUND Note to Financial Statements Commitments (Unaudited - See Notice to Reader) June 30, 2013

				For	orecast 2013						
		Total to 2012	Actual Q2 YTD	F	orecast Q3-Q4		Total 2013		2014		(1) 2015
(a)	University sponsorships for Dalhousie University, University of Alberta, University of British Columbia, University of Calgary, University of Manitoba, McMaster University, University of New Brunswick and University of Saskatchewan, at \$50,000 each per year for five years for a total of \$2,000,000.	\$ 988,000	\$ 210,000	\$	190,000 (2)	\$	400,000 (2)	\$	400,000 (2)	\$	212,000 (2)
(b)	Consulting fees.	235,000 for 2012	80,213		69,787		150,000		100,000	+ (	100,000 each year after
(C)	Design software-										
	<ul> <li>Development of the software in partnership with the Canada Masonry Design Centre.</li> </ul>	361,734	-		-		-		-		-
	<ul> <li>(ii) Funding to National Masonry Design Programs of 50% share of operating costs comprising support for technical assistance and software upgrades.</li> </ul>	100,000 for 2012	100,000		-		100,000		100,000	+ (	100,000 each year after
(d)	Ontario Masonry Training Centre (OMTC) for \$100,000 in 2013 and each year thereafter in addition to \$975,000 funded over six years to 2012.	975,000	50,000		50,000		100,000		100,000	+ (	100,000 each year after
(e)	Marketing of Concrete Masonry Unit (CMU).	-	-		100,000		100,000		100,000	+ (	100,000 each year after
(f)	Canadian Masonry Research Council funding.	-	50,000		50,000		100,000		100,000		-
(g)	Secondary engineering support.	-	-		100,000		100,000		100,000	+ (	100,000 each year after

Subtotals continued on next page

\$2,659,734 \$ 490,213 \$ 559,787 \$1,050,000 \$1,000,000 \$ 712,000

# CANADIAN CONCRETE MASONRY PRODUCERS ASSOCIATION LEVY FUND Note to Financial Statements (continued)

Commitments (Unaudited - See Notice to Reader)

June 30, 2013

				For	recast 201	3			
		Total to 2012	Actual Q2 YTD		Forecast Q3-Q4	Total 2013	2014		(1) 2015
Sub	totals carried forward	\$ 2,659,734	\$ 490,213	\$	559,787	\$ 1,050,000	\$ 1,000,000	\$	712,000
(h)	Membership dues of \$50,000 per year and sponsorships of \$25,000 (also in 2010 and 2012) to MasonryWorx Association, a marketing group sponsored in part by the Masonry Contractors of Metropolitan Toronto.	75,000 for 2012	50,000		25,000	75,000	50,000	+	50,000 each year after
(i)	Materials for Apprenticeship Training and Research for \$75,000 in 2013 and each year thereafter, with \$326,137 funded in 2008-12.	326,137	22,729		52,271	75,000	75,000	+	75,000 each year after
(j)	Development of the National Building Code Canada (NBCC), in collaboration with NRC for research and development involving the generation and analysis of apparent airborne and sound insulation in concrete and concrete masonry buildings.	166,643	4,286		63,714	68,000	40,000		-
(k)	Prolevy fee payable to NCMA at 10% of the levy fees that would be collected by the Association based on a 1.5 cent per unit levy.	57,901 for 2012	25,225		29,775	55,000	55,000 (3)		55,000 (3)
(I)	Masonry Design Awards, payable to Ontario Masonry Contractors.	60,000 for 2012	50,000		-	50,000	-		-
(m)	Creation of the new Royal Architectural Institute of Canada (RAIC) Centre for Architecture at Athabasca University.	150,000	50,000		-	50,000	50,000		-
(n)	Canadian Masonry Symposium, in addition to \$50,000 funded in 2009.	-	-		50,000	50,000	-		-
(0)	Altus/MasonryWorx wall costs study.	17,500	-		17,500	17,500	-		-
Sub	totals continued on next page	\$3,512,915	\$ 692,453	\$	798,047	\$ 1,490,500	\$ 1,270,000	\$	892,000

#### CANADIAN CONCRETE MASONRY PRODUCERS ASSOCIATION LEVY FUND Note to Financial Statements (continued) Commitments

(Unaudited - See Notice to Reader) June 30, 2013

				Foi	recast 201	3			
		Total to 2012	Actual Q2 YTD	I	Forecast Q3-Q4	Total 2013	2014		(1) 2015
Sub	totals carried forward	\$3,512,915	\$ 692,453	\$	798,047	\$ 1,490,500	\$ 1,270,000	\$	892,000
(p)	CSA standard at \$15,000 per year for five years from 2009 to 2013.	60,000	15,000		-	15,000	-		-
(q)	Unit Strength Method Correlation Study.	15,044	-		15,000	15,000			-
(r)	Masonry Alliance for Codes and Standards membership.	12,304 for 2012	12,523		-	12,523	12,000	+	12,000 each year after
(s)	Wall Draining Project (NRC).	42,537	-		11,000	11,000	-		-
(t)	Masonry Training Scholarships.	10,000 for 2012	-		10,000	10,000	10,000		-
(u)	Canadian Masonry Contractors Association (CMCA) conference sponsorship.	118,185	-		10,000	10,000	10,000		-
(v)	Development of Canadian Framework and Guide regarding Apparent Sound Insulation in Construction - Phase 1 (2012) and Phase 2 (2013).	10,000	10,000		-	10,000	-		-
(w)	Single Wythe energy study.	-	-		10,000	10,000	-		-
(x)	SMART/dynamics of masonry subscriptions.	-	9,737		-	9,737	10,000		-
(y)	Educational tools.	100,033	5,851		-	5,851	-		-
(z)	Foundation Project - McMaster University.	94,791	3,927		-	3,927	-		-
(aa)	) National Research Council (NRC) research.	85,013	410		-	410	-		-
(ab)	) Leadership in Energy and Environmental Design (LEED) standards development.	2,200	263		-	263	-		-
Sub	totals continued on next page	\$4,063,022	\$ 750,164	\$	854,047	\$ 1,604,211	\$ 1,312,000	\$	904,000

## CANADIAN CONCRETE MASONRY PRODUCERS ASSOCIATION LEVY FUND Note to Financial Statements (continued) Commitments

(Unaudited - See Notice to Reader)

June 30, 2013

Forecast 201	13		
I Forecast D Q3-Q4	Total 2013	2014	(1) 2015
164 \$ 854,047	′\$1,604,211	\$ 1,312,000	\$ 904,000
		-	-
		-	-
		-	-
			-
			-
		-	-
164 \$ 854,047	7 \$1,604,211	\$ 1,312,000	\$ 904,000
1	<u>64 \$ 854,047</u>	<u>64 \$ 854,047 \$1,604,211</u>	64

(1) Annual totals after 2015:

\$692,000 2016

2017 and each year thereafter \$692,000

(2) Not all of the listed universities have applied or will meet the criteria for funds to be released.

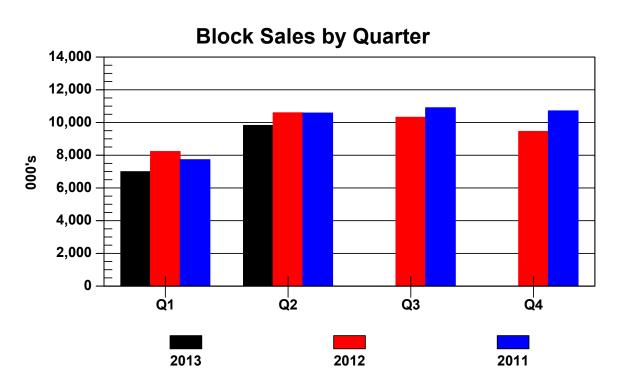
(3) Payment amount based on unit block sales.

#### CANADIAN CONCRETE MASONRY PRODUCERS ASSOCIATION LEVY FUND Block Sales Report (Unaudited - See Notice to Reader) For the three and six months ended June 30, 2013

		Q1		Q2
BLOCK SALES				
Quarter totals				
Standard Lightweight Architectural		4,790,023 1,890,128 315,324		7,100,391 2,218,298 502,327
Total		6,995,475	ļ	9,821,016
Year-to-date totals				
Standard Lightweight Architectural		4,790,023 1,890,128 315,324		1,890,414 4,108,426 817,651
Total		6,995,475	10	6,816,491
LEVY FEES	(1)			
Quarter totals				
Gross amount Less: Administration		\$ 345,035 (34,977)	\$	486,942 (49,106)
Net Levy fees		\$ 310,058	\$	437,836
Year-to-date totals				
Gross amount Less: Administration		\$ 345,035 (34,977)	\$	831,977 (84,083)
Net Levy fees		\$ 310,058	\$	747,894

(1) Levy fees are based on a flat per block rate of 5.0¢ less 0.5¢ for administration. Final total levy amounts include certain levy balances at the pre-2008 net rate of 1.5¢ (2.0¢ less 0.5¢) reflecting charges to respective member customers at the former 2.0¢ per block rate.

#### CANADIAN CONCRETE MASONRY PRODUCERS ASSOCIATION LEVY FUND Block Sales Report (continued) (Unaudited - See Notice to Reader) For the three and six months ended June 30, 2013



(000's)	Q1	Q2	Q3	Q4	
Quarter totals					
2013	6,995	9,821	N/A	N/A	
2012	8,229	10,595	10,322	9,455	
2011	7,730	10,578	10,901	10,710	
Year-to-date totals					
2013	6,995	16,816	N/A	N/A	
2012	8,229	18,824	29,146	38,601	
2011	7,730	18,308	29,209	39,919	