## CANADIAN CONCRETE MASONRY PRODUCERS ASSOCIATION

## **LEVY FUND**

Financial Statements (Unaudited - See Notice to Reader)

Third Quarter ended September 30, 2014



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**DIXON, GORDON & CO. LLP** 

Chartered Accountants Business Advisors

November 14, 2014

# NOTICE TO READER

On the basis of information provided by management, we have compiled the statement of financial position of the Levy Fund of Canadian Concrete Masonry Producers Association as at September 30, 2014 and the statements of revenue and expenses and changes in net assets for the nine months then ended.

We have not performed an audit or a review engagement in respect of these financial statements and accordingly, we express no assurance thereon.

Readers are cautioned that these statements may not be appropriate for their purposes.

Respectfully submitted,

Diron, Gordon + Co, LLP

CHARTERED PROFESSIONAL ACCOUNTANTS, Licensed Public Accountants Toronto, Canada

#### CANADIAN CONCRETE MASONRY PRODUCERS ASSOCIATION LEVY FUND Statement of Financial Position (Unaudited - See Notice to Reader) September 30, 2014

	Se	eptember 30 2014	D	ecember 31 2013	Se	eptember 30 2013
				(Audited)		
Assets			,	(Addited)		
Cash (a)	\$ 1	,451,477	\$	1,370,845	\$ 1	,228,943
Investments, comprising guaranteed investment certificates		,,	Ŷ	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	Ψ	,0,0.10
and high-interest savings account deposits	2	2,139,645		2,122,185	2	2,116,078
Accrued levy fees		464,262		358,867		426,031
Accounts receivable		-		53,997		-
Prepaid expense		-		1,400		1,400
	\$ 4	,055,384	\$	3,907,294	\$3	8,772,452
Liabilities						
Accounts payable and accrued liabilities	\$	40,827	\$	188,035	\$	52,873
Sales tax payable		36,752		23,439		36,735
		77,579		211,474		89,608
Commitments (pages 7-10)						
Net assets						
Net assets internally restricted (page 3)	3	8,977,805		3,695,820	3	8,682,844
		,055,384		3,907,294		8,772,452

(a) Cash balance in bank account as at September 30, 2014 was \$1,379,673.

#### CANADIAN CONCRETE MASONRY PRODUCERS ASSOCIATION LEVY FUND Statement of Changes in Net Assets (Unaudited - See Notice to Reader) For the three and nine months ended September 30, 2014

	Third	Quarter	Year-to-date				
	2014	2013	2014	2013			
Net assets, beginning of period	\$ 3,791,519	\$ 3,459,936	\$ 3,695,820	\$ 3,595,860			
Excess of revenue over expenses (page 4)	186,286	222,908	281,985	86,984			
Net assets, end of period	\$ 3,977,805	\$ 3,682,844	\$ 3,977,805	\$ 3,682,844			

### CANADIAN CONCRETE MASONRY PRODUCERS ASSOCIATION LEVY FUND Statement of Revenue and Expenses (Unaudited - See Notice to Reader)

For the three and nine months ended September 30, 2014

	 Third	Qua	rter		Year-	to-date	
	 2014		2013		2014	2013	
Revenue							
Levy fees Interest income	\$ 464,262 6,853	\$	456,102 6,502	\$ 1	,240,079 18,638	\$ 1,203,9 21,4	
	471,115		462,604	1	,258,717	1,225,4	21
Expenses (pages 5-6)							
Technical programs Advertising and promotion General and administration	258,046 19,936 6,847		81,781 82,581 75,334		735,129 221,341 20,262	749,2 302,6 86,4	667
	284,829		239,696		976,732	1,138,4	137
Excess of revenue over expenses	\$ 186,286	\$	222,908	\$	281,985	\$ 86,9	984

See accompanying note

#### CANADIAN CONCRETE MASONRY PRODUCERS ASSOCIATION LEVY FUND Expenses (Unaudited - See Notice to Reader)

For the three and nine months ended September 30, 2014

	Third	Quar	ter	Year-	to-da	ite
	2014		2013	2014		2013
Technical programs						
University sponsorships	\$ 25,000	\$	31,000	\$ 125,000	\$	241,000
Consulting fees	35,606		19,631	116,982		99,844
Development of the National Building Code						
Canada (NBCC) - sound analysis	75,000		-	114,367		4,286
Design software support contribution	-		-	100,000		100,000
National training fund contribution	25,000		25,000	75,000		75,000
Canadian Masonry Research Council						
funding	50,000		-	50,000		50,000
Masonry Design Awards	10,000		-	22,200		50,000
Centre for Architecture - Athabasca						
University	-		-	-		50,000
Training Centre block delivery	6,239		1,150	41,245		23,879
Consulting expenses	-		-	31,311		5,079
Canadian Masonry Contractors Association						
(CMCA) conference sponsorship	-		-	20,000		-
Canadian Standards Association (CSA)						
A165 Standard development			-			15,000
Single Wythe energy study	12,990		-	12,990		-
Development of Canadian Framework and						
Guide	10,000		-	10,000		10,000
SMART/dynamics of masonry subscriptions	8,211		-	8,211		9,737
Wall Drainage Project (NRC)	-		-	6,823		-
Educational tools	-		-	-		5,851
Converge 2013 Forum sponsorship	-		5,000	-		5,000
Foundation Project	-		-	1,000		3,927
National Research Council (NRC) research	-		-			410
Leadership in Energy and Environmental						262
Design (LEED) standards development				 		263
	\$ 258,046	\$	81,781	\$ 735,129	\$	749,276
Advertising and promotion						
Advertisement - Fire and building code						
changes	\$ -	\$	44,371	\$ 102,612	\$	116,125
MasonryWorx Association fees	-	Ŧ	-	50,000	Ŧ	50,000
National Concrete Masonry Association fees	15,511		13,206	41,723		38,431
Commercial production			13,750			41,250
General advertising	4,425		11,254	10,322		29,502
Masonry Alliance for Codes and Standards			, -	/		.,
membership			-	13,804		12,523
Industry lobbying			-	-		10,000
Website			-	30		2,250
The Masonry Society membership fees			-	1,710		1,546
Masonry Executives Council fees	 -		-	 1,140		1,040
	\$ 19,936	\$	82,581	\$ 221,341	\$	302,667

#### CANADIAN CONCRETE MASONRY PRODUCERS ASSOCIATION LEVY FUND Expenses (continued) (Unaudited - See Notice to Reader) For the three and nine months ended September 30, 2014

	 Third	Quar	ter		Year-	to-da	date		
	2014 2013		2014		2013				
General and administration									
Bad debts	\$ -	\$	68,572	\$	-	\$	68,572		
Accounting and legal	6,631		6,380		18,391		17,180		
Travel and meetings	100		271		1,500		344		
Postage and courier	94		102		288		353		
Bank charges	22		9		83		45		
	\$ 6,847	\$	75,334	\$	20,262	\$	86,494		

#### CANADIAN CONCRETE MASONRY PRODUCERS ASSOCIATION LEVY FUND Note to Financial Statements Commitments (Unaudited - See Notice to Reader) September 30, 2014

					For	ecast 2014	4			
			Total to 2013	Actual Q3 YTD	F	orecast Q4		Total 2014	2015	(1) 2016
(a)	Univ Univ Man Brur	ersity sponsorships for Dalhousie University, ersity of Alberta, University of British Columbia, rersity of Calgary, Concordia University, University of itoba, McMaster University, University of New newick and University of Saskatchewan, for a total of 00,000 over the years 2009 to 2016.	\$ 1,279,000	\$ 125,000	\$	39,000 (2)	\$	164,000 (2)	\$ 307,000 (2)	\$ 250,0
(b)	Con	sulting fees.	145,317 for 2013	116,982		33,018		150,000	150,000	150,0 + each y after
(c)	(NB) deve appa	elopment of the National Building Code Canada CC), in collaboration with NRC for research and elopment involving the generation and analysis of arent airborne and sound insulation in concrete and crete masonry buildings.	170,929	114,367		633		115,000	80,000	
(d)	Desi	gn software-								
	(i)	Development of the software in partnership with the Canada Masonry Design Centre.	361,734	-		-		-	-	
	(ii)	Funding to National Masonry Design Programs of 50% share of operating costs comprising support for technical assistance and software upgrades.	100,000 for 2013	100,000		-		100,000	100,000	100,0 + each y after
(e)	2014	ario Masonry Training Centre (OMTC) for \$100,000 in 4 and each year thereafter in addition to \$1,075,000 ed over seven years to 2013.	1,075,000	75,000		25,000		100,000	100,000	100,0 + each y after
(f)	Marl	keting of Concrete Masonry Unit (CMU).	-	-		100,000		100,000	100,000	100,0 + each y after

Subtotals continued on next page

\$ 3,131,980 \$ 531,349 \$ 197,651 \$ 729,000 \$ 837,000 \$ 700,000

#### CANADIAN CONCRETE MASONRY PRODUCERS ASSOCIATION LEVY FUND Note to Financial Statements (continued) Commitments (Unaudited - See Notice to Reader) September 30, 2014

				Foi	recast 2014	4	_			
		Total to 2013	Actual Q3 YTD		Forecast Q4	Total 2014	-	2015		(1) 2016
Sub	totals carried forward	\$ 3,131,980	\$ 531,349	\$	197,651	\$ 729,000	\$	837,000	\$	700,000
(g)	Canadian Masonry Research Council funding.	100,000 for 2013	50,000		50,000	100,000		100,000		100,000
(h)	Materials for Apprenticeship Training and Research.	392,800	41,245		33,755	75,000		75,000	+	75,000 each year after
(i)	Prolevy fee payable to NCMA at 10% of the levy fees that would be collected by the Association based on a 1.5 cent per unit levy.	50,727 for 2013	41,723		13,277	55,000		55,000 (3)		55,000 (3)
(j)	Secondary engineering support.	-	-		50,000	50,000		50,000	+	50,000 each year after
(k)	Membership dues of \$50,000 per year and sponsorships of \$25,000 in 2010 and 2012 to MasonryWorx Association, a marketing group sponsored in part by the Masonry Contractors of Metropolitan Toronto.	50,000 for 2013	50,000		-	50,000		50,000	+	50,000 each year after
(I)	Creation of the new Royal Architectural Institute of Canada (RAIC) Centre for Architecture at Athabasca University.	200,000	-		50,000	50,000		-		-
(m)	Canadian Masonry Contractors Association (CMCA) conference sponsorship.	118,185	20,000		-	20,000		-		-
(n)	Masonry Alliance for Codes and Standards membership.	12,523 for 2013	13,804		-	13,804		13,800	+	13,800 each year after
(0)	Single Wythe energy study.	-	12,990		-	12,990		-		-
Sub	totals continued on next page	\$ 4,056,215	\$ 761,111	\$	394,683	\$ 1,155,794	\$	1,180,800	\$	1,043,800

#### CANADIAN CONCRETE MASONRY PRODUCERS ASSOCIATION LEVY FUND Note to Financial Statements (continued) Commitments (Unaudited - See Notice to Reader) September 30, 2014

			 	For	ecast 2014	4		
		Total to 2013	Actual Q3 YTD	I	Forecast Q4	Total 2014	2015	(1) 2016
Sub	totals carried forward	\$ 4,056,215	\$ 761,111	\$	394,683	\$ 1,155,794	\$ 1,180,800	\$ 1,043,800
(p)	Masonry Design Awards.	110,000 for 2012-13	22,200		-	22,200	-	-
(q)	CSA standard at \$15,000 per year for five years from 2009 to 2013, plus \$12,000 for purchase in 2014 facilitating distribution to members.	75,000	-		12,000	12,000	-	-
(r)	Masonry Training Scholarships.	10,000 for 2013	-		10,000	10,000	10,000	10,000
(s)	SMART/dynamics of masonry subscriptions.	9,737 for 2013	8,211		1,789	10,000	-	-
(t)	Development of Canadian Framework and Guide regarding Apparent Sound Insulation in Construction - Phases 1 and 2.	20,000	10,000		-	10,000	-	-
(u)	Wall Draining Project (NRC).	55,395	6,823		-	6,823	-	-
(v)	Converge 2014 Forum sponsorship.	5,000 for 2013	-		5,000	5,000	5,000	-
(w)	Foundation Project - McMaster University.	99,763	1,000		-	1,000	-	-
(x)	Block machine for McMaster University.	197,735	-		-	-	-	-
(y)	Educational tools.	105,884	-		-	-	-	-
(z)	National Research Council (NRC) research.	85,423	-		-	-	-	-
(aa)	Canadian Masonry Symposium, in addition to \$50,000 funded in 2009.	50,000	-		-	-	-	-
(ab)	Funding to Dr. Svetlana Brzev and Dr. Don Anderson for a Seismic Design Guide.	30,717	-		-	-	-	-
Sub	totals continued on next page	\$ 4,910,869	\$ 809,345	\$	423,472	\$ 1,232,817	\$ 1,195,800	\$ 1,053,800

#### CANADIAN CONCRETE MASONRY PRODUCERS ASSOCIATION LEVY FUND Note to Financial Statements (continued) Commitments (Unaudited - See Notice to Reader) September 30, 2014

			For	ecast 2014	1			
	Total to 2013	Actual Q3 YTD	I	Forecast Q4	Total 2014	2015		(1) 2016
Subtotals carried forward	\$ 4,910,869	\$ 809,345	\$	423,472	\$ 1,232,817	\$ 1,195,8	800	\$ 1,053,800
(ac) Cement study.	30,000	-		-	-		-	-
(ad) Masonry Apprenticeship Training Textbook.	25,000	-		-	-		-	-
(ae) Altus/MasonryWorx wall costs study.	17,500	-		-	-		-	-
(af) Unit Strength Method Correlation Study.	15,044	-		-	-			-
(ag) National Sciences and Engineering Research Council (NSERC) funding.	15,000	-		-	-			-
(ah) Research equipment contribution to British Columbia Institute of Technology.	10,000	-		-	-		-	-
<ul> <li>Leadership in Energy and Environmental Design (LEED) standards development.</li> </ul>	2,463	-		-	-		-	-
Totals	\$ 5,025,876	\$ 809,345	\$	423,472	\$ 1,232,817	\$ 1,195,8	300	\$ 1,053,800
1) Annual totals after 2016:								

2017 \$693,800

2018 and each year thereafter \$693,800

(2) Not all of the listed universities have applied or will meet the criteria for funds to be released.

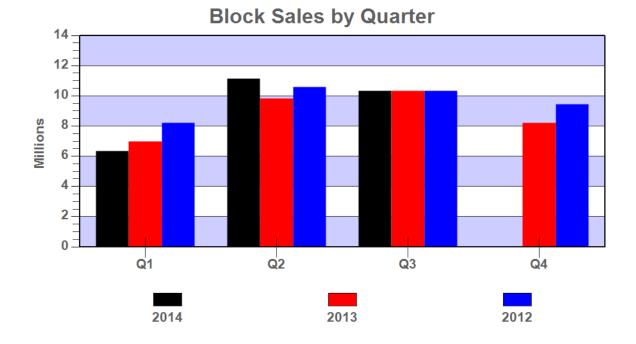
(3) Payment amount based on unit block sales.

#### CANADIAN CONCRETE MASONRY PRODUCERS ASSOCIATION LEVY FUND Block Sales Report (Unaudited - See Notice to Reader) For the three and nine months ended September 30, 2014

		Q1		Q2		Q3
BLOCK SALES						
Quarter totals						
Standard Lightweight Architectural		4,623,162 1,508,697 219,177		8,028,027 2,537,499 558,003		7,386,180 2,500,932 453,895
Total		6,351,036	1	1,123,529	1	0,341,007
Year-to-date totals						
Standard Lightweight Architectural		4,623,162 1,508,697 219,177		2,651,189 4,046,196 777,180		0,037,369 6,547,128 1,231,075
Total		6,351,036	1	7,474,565	2	7,815,572
LEVY FEES	(1)					
Quarter totals						
Gross amount Less: Administration		\$ 315,109 (31,755)	\$	548,081 (55,618)	\$	515,967 (51,705)
Net Levy fees		\$ 283,354	\$	492,463	\$	464,262
Year-to-date totals						
Gross amount Less: Administration		\$ 315,109 (31,755)	\$	863,190 (87,373)	\$	1,379,157 (139,078)
Net Levy fees		\$ 283,354	\$	775,817	\$	1,240,079

(1) Levy fees are based on a flat per block rate of 5.0¢ less 0.5¢ for administration. Final total levy amounts include certain levy balances at the pre-2008 net rate of 1.5¢ (2.0¢ less 0.5¢) reflecting charges to respective member customers at the former 2.0¢ per block rate.

#### CANADIAN CONCRETE MASONRY PRODUCERS ASSOCIATION LEVY FUND Block Sales Report (continued) (Unaudited - See Notice to Reader) For the three and nine months ended September 30, 2014



**Block Sales - Trailing Twelve Months** 50 40 Millions 30 20 10 0 12-Q4 13-Q2 13-Q1 14-Q3 14-Q1 14-Q2 13-Q3 13-Q4

(000's)	Q1	Q2	Q3	Q4
Quarter totals				
2014	6,351	11,124	10,341	N/A
2013	6,995	9,821	10,328	8,198
2012	8,229	10,595	10,322	9,455
Year-to-date totals				
2014	6,351	17,475	27,816	N/A
2013	6,995	16,816	27,144	35,342
2012	8,229	18,824	29,146	38,601