

**CANADIAN CONCRETE MASONRY
PRODUCERS' ASSOCIATION
LEVY FUND**

**Financial Statements
(Unaudited - See Notice to Reader)**

Third Quarter ended September 30, 2019



ccmpa.ca

CANADIAN CONCRETE MASONRY PRODUCERS' ASSOCIATION
LEVY FUND
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(Unaudited - See Notice to Reader)
September 30, 2019

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NOTICE TO READER

On the basis of information provided by management, we have compiled the statement of financial position of the Levy Fund of Canadian Concrete Masonry Producers' Association as at September 30, 2019 and the statements of operations and changes in net assets for the nine months then ended.

We have not performed an audit or a review engagement in respect of these financial statements and accordingly, we express no assurance thereon.

Readers are cautioned that these statements may not be appropriate for their purposes.

Dixon, Gordon + Co, LLP

CHARTERED PROFESSIONAL ACCOUNTANTS, Licensed Public Accountants
Toronto, Canada
November 28, 2019

CANADIAN CONCRETE MASONRY PRODUCERS' ASSOCIATION
LEVY FUND
Statement of Financial Position
(Unaudited - See Notice to Reader)
September 30, 2019

	September 30 2019	December 31 2018	September 30 2018
		(Audited)	
Assets			
Cash and cash equivalents	\$ 1,227,083	\$ 1,771,042	\$ 1,487,730
Guaranteed investment certificates	3,550,819	3,120,031	3,102,311
Accrued levy fees	454,734	395,429	474,341
Prepaid expense	-	50,000	-
Accounts receivable	38,792	10,861	56,767
	\$ 5,271,428	\$ 5,347,363	\$ 5,121,149
Liabilities			
Accounts payable and accrued liabilities	\$ 214,324	\$ 314,318	\$ 232,754
Sales tax payable	34,787	30,743	34,268
	249,111	345,061	267,022
Projects in-progress (pages 7-10)			
Net assets			
Net assets internally restricted (page 3)	5,022,317	5,002,302	4,854,127
	\$ 5,271,428	\$ 5,347,363	\$ 5,121,149

See accompanying note

**CANADIAN CONCRETE MASONRY PRODUCERS' ASSOCIATION
LEVY FUND**

**Statement of Changes in Net Assets
(Unaudited - See Notice to Reader)**

For the three and nine months ended September 30, 2019

	Third Quarter		Year-to-date	
	2019	2018	2019	2018
Net assets, beginning of period	\$ 4,837,458	\$ 4,696,491	\$ 5,002,302	\$ 4,700,558
Excess of revenue over expenses (page 4)	184,859	157,636	20,015	153,569
Net assets, end of period	\$ 5,022,317	\$ 4,854,127	\$ 5,022,317	\$ 4,854,127

See accompanying note

**CANADIAN CONCRETE MASONRY PRODUCERS' ASSOCIATION
LEVY FUND**

Statement of Operations

(Unaudited - See Notice to Reader)

For the three and nine months ended September 30, 2019

	Third Quarter		Year-to-date	
	2019	2018	2019	2018
Revenue				
Levy fees	\$ 466,275	\$ 484,259	\$ 1,199,218	\$ 1,253,538
Interest income	18,759	10,670	57,753	22,741
	485,034	494,929	1,256,971	1,276,279
Expenses (pages 5-6)				
Technical programs	250,160	250,221	861,387	792,342
Advertising and promotion	42,743	79,368	353,650	309,947
General and administration	7,272	7,704	21,919	20,421
	300,175	337,293	1,236,956	1,122,710
Excess of revenue over expenses	\$ 184,859	\$ 157,636	\$ 20,015	\$ 153,569

See accompanying note

CANADIAN CONCRETE MASONRY PRODUCERS' ASSOCIATION LEVY FUND

Expenses

(Unaudited - See Notice to Reader)

For the three and nine months ended September 30, 2019

	Third Quarter		Year-to-date	
	2019	2018	2019	2018
Technical programs				
University sponsorships	\$ 97,500	\$ 120,000	\$ 191,389	\$ 173,750
Consulting fees	23,006	19,350	124,216	154,088
Association des Entrepreneurs en Maçonnerie du Québec (AEMQ) - translation costs	49,606	84,945	133,542	84,945
Design software support contribution	-	-	100,000	100,000
National training fund contribution	25,000	-	75,000	75,000
Training Centre block delivery	14,048	16,071	56,920	57,283
Canadian Masonry Research Council funding	-	-	50,000	50,000
Cost comparison study - Multi-residential structures	-	-	48,813	-
Wildlands League contribution	30,000	-	30,000	-
Seismic Design Guide	-	-	-	25,000
Masonry Design Awards	10,000	-	10,000	22,000
Canadian Masonry Contractors Association (CMCA) conference sponsorship	-	-	20,000	20,000
Consulting expenses	-	9,855	9,668	15,463
Masonry training scholarships	-	-	10,000	10,000
Apprenticeship Training Textbook	-	-	-	4,813
Development of the National Building Code Canada (NBCC) - sound analysis	1,000	-	1,000	-
Secondary engineering support	-	-	839	-
	\$ 250,160	\$ 250,221	\$ 861,387	\$ 792,342
Advertising and promotion				
Advertising and marketing programs	\$ 6,592	\$ 20,257	\$ 101,114	\$ 34,919
MasonryWorx Association sponsorship	-	-	79,000	75,000
MasonryWorx Association membership fees	-	-	50,000	50,000
National Concrete Masonry Association fees	15,543	16,142	39,974	41,785
Alberta Masonry Council - Infrastructure Alberta Government Relations Campaign	-	28,571	-	28,571
Website and social media	3,542	10,398	6,536	24,063
Masonry Alliance for Codes and Standards membership and contribution	-	-	22,948	22,279
AEMQ sponsorship	-	-	10,000	14,745
Advertisement - Fire and building code	10,271	-	14,183	4,464
The Masonry Society sponsorship - North American Masonry Conference	-	-	10,324	-
Ontario Masonry Contractors' Association sponsorship	-	-	10,000	-
Other membership fees	6,795	-	9,571	-
Royal Architectural Institute of Canada sponsorship	-	-	-	7,500
Mason recruitment	-	4,000	-	4,000
The Masonry Society membership fees	-	-	-	2,621
	\$ 42,743	\$ 79,368	\$ 353,650	\$ 309,947

Continued on next page

See accompanying note

**CANADIAN CONCRETE MASONRY PRODUCERS' ASSOCIATION
LEVY FUND**

Expenses (continued)

(Unaudited - See Notice to Reader)

For the three and nine months ended September 30, 2019

	Third Quarter		Year-to-date	
	2019	2018	2019	2018
General and administration				
Professional fees	\$ 7,005	\$ 6,300	\$ 20,590	\$ 18,900
Travel and meetings	-	1,404	688	1,404
Postage and courier	64	-	376	88
Bank charges	203	-	265	29
	\$ 7,272	\$ 7,704	\$ 21,919	\$ 20,421

See accompanying note

CANADIAN CONCRETE MASONRY PRODUCERS' ASSOCIATION

LEVY FUND

Note to Financial Statements

Projects in-progress

(Unaudited - See Notice to Reader)

September 30, 2019

	Total to 2018	Forecast 2019		Total 2019	(1) Expected Expenditures	
		Q3 YTD	Q4		2020	2021
(a) University sponsorships for a total of \$3,000,000 from 2009 to 2020.	\$ 2,292,000 (2)	\$ 191,389 (2)	\$ 87,611	\$ 279,000	\$ 279,000	\$ 75,000 + \$75,000 in 2022
(b) Consulting fees.	197,457 for 2018	124,216	75,784	200,000	250,000	250,000 + each year after
(c) Materials for apprenticeship training and research.	865,386	56,920	43,080	100,000	150,000	150,000 + each year after
(d) Advertising and marketing programs.	39,141 for 2018	101,114	48,886	150,000	150,000	150,000 + each year after
(e) Association des Entrepreneurs en Maçonnerie du Québec (AEMQ) - translation costs	134,679 for 2018	133,542	26,458	160,000	150,000 (3)	150,000 + each year after (3)
(f) Membership dues of \$50,000 per year to MasonryWorx Association, a marketing group, and additional contributions of \$75,000 in 2018 and \$79,000 in 2019.	125,000 for 2018	129,000	-	129,000	125,000	125,000 + each year after
(g) Canadian Masonry Research Council funding.	100,000 for 2018	50,000	50,000	100,000	100,000	100,000 + each year after
(h) Design software-						
(i) Development of the software in partnership with the Canada Masonry Design Centre.	361,734	-	-	-	-	-
(ii) Funding to National Masonry Design Programs of 50% share of operating costs comprising support for technical assistance and software upgrades.	100,000 for 2018	100,000	-	100,000	100,000	100,000 + each year after
Subtotals continued on next page	\$ 4,215,397	\$ 886,181	\$ 331,819	\$ 1,218,000	\$ 1,379,000	\$ 1,025,000

**CANADIAN CONCRETE MASONRY PRODUCERS' ASSOCIATION
LEVY FUND**

Note to Financial Statements (continued)

Projects in-progress

(Unaudited - See Notice to Reader)

September 30, 2019

	Total to 2018	Forecast 2019		Total 2019	(1) Expected Expenditures	
		Q3 YTD	Q4		2020	2021
Subtotals carried forward	\$ 4,215,397	\$ 886,181	\$ 331,819	\$ 1,218,000	\$ 1,379,000	\$ 1,025,000
(i) Ontario Masonry Training Centre (OMTC) for \$100,000 in 2019 and each year thereafter in addition to \$1,575,000 funded over 11 years to 2018.	1,575,000	75,000	25,000	100,000	100,000	100,000 + each year after
(j) Prolevy fee payable to NCMA at 10% of the levy fees that would be collected by the Association based on a net 1.5 cent per unit levy.	56,326 for 2018	39,974	15,026	55,000	60,000 (4)	60,000 (4)
(k) Secondary engineering support.	-	839	9,161	10,000	50,000	50,000 + each year after
(l) Research projects - universities.	12,000 for 2018	-	50,000	50,000	50,000	50,000 + each year after
(m) Cost comparison study - Multi-residential structures.	-	48,813	-	48,813	-	-
(n) Wildlands League contribution - Investigating regrowth rates in legacy clear cut forests.	5,000 for 2018	30,000	-	30,000	-	-
(o) Masonry Design Awards.	164,200	10,000	15,000	25,000	-	-
(p) Development of the National Building Code Canada (NBCC), in collaboration with NRC for research and development involving sound transmission analysis and measurement of the vibration reduction index, with additional funding of \$20,000 from the Canadian Precast Prestressed Concrete Institute.	422,068	1,000	24,000	25,000	-	-
(q) Masonry Alliance for Codes and Standards membership and contribution.	22,279 for 2018	22,948	-	22,948	25,000	25,000 + each year after
Subtotals continued on next page	\$ 6,472,270	\$ 1,114,755	\$ 470,006	\$ 1,584,761	\$ 1,664,000	\$ 1,310,000

CANADIAN CONCRETE MASONRY PRODUCERS' ASSOCIATION

LEVY FUND

Note to Financial Statements (continued)

Projects in-progress

(Unaudited - See Notice to Reader)

September 30, 2019

	Total to 2018	Forecast 2019		Total 2019	(1) Expected Expenditures	
		Q3 YTD	Q4		2020	2021
Subtotals carried forward	\$ 6,472,270	\$ 1,114,755	\$ 470,006	\$ 1,584,761	\$ 1,664,000	\$ 1,310,000
(r) Canadian Masonry Contractors Association (CMCA) conference sponsorship.	222,185	20,000	-	20,000	-	-
(s) Masonry Apprenticeship Training Textbook.	120,233	-	10,000	10,000	10,000	10,000 + each year after
(t) Masonry training scholarships.	10,000 for 2018	10,000	-	10,000	10,000	-
(u) AEMQ sponsorship	-	10,000	-	10,000	-	-
(v) Ontario Masonry Contractors' Association sponsorship	-	10,000	-	10,000	-	-
(w) Creation of the new Royal Architectural Institute of Canada (RAIC) Centre for Architecture at Athabasca University.	250,000	-	-	-	-	-
(x) Block machine for McMaster University.	197,735	-	-	-	-	-
(y) Educational tools.	105,884	-	-	-	-	-
(z) Foundation Project - McMaster University.	100,763	-	-	-	-	-
(aa) National Research Council (NRC) research.	85,423	-	-	-	-	-
(ab) CSA standard from 2009 to 2013.	75,000	-	-	-	-	-
(ac) Wall Draining Project (NRC).	62,218	-	-	-	-	-
(ad) Seismic Design Guide.	55,717	-	-	-	-	-
(ae) Canadian Masonry Symposium sponsorship.	50,000 for 2018	-	-	-	-	-
(af) Development of Canadian Framework and Guide regarding Apparent Sound Insulation in Construction - Phases 1-2.	30,000	-	-	-	-	-
Subtotals continued on next page	\$ 7,837,428	\$ 1,164,755	\$ 480,006	\$ 1,644,761	\$ 1,684,000	\$ 1,320,000

CANADIAN CONCRETE MASONRY PRODUCERS' ASSOCIATION

LEVY FUND

Note to Financial Statements (continued)

Projects in-progress

(Unaudited - See Notice to Reader)

September 30, 2019

	Total to 2018	Forecast 2019		Total 2019	(1) Expected Expenditures	
		Q3 YTD	Q4		2020	2021
Subtotals carried forward	\$ 7,837,428	\$ 1,164,755	\$ 480,006	\$ 1,644,761	\$ 1,684,000	\$ 1,320,000
(ag) Cement study.	30,000	-	-	-	-	-
(ah) Altus/MasonryWorx wall costs study.	17,500	-	-	-	-	-
(ai) Thermal Performance Guide.	16,000	-	-	-	-	-
(aj) Unit Strength Method Correlation Study.	15,044	-	-	-	-	-
(ak) National Sciences and Engineering Research Council (NSERC) funding.	15,000	-	-	-	-	-
(al) Single Wythe energy study.	12,990	-	-	-	-	-
(am) Insurance cost study.	5,918	-	-	-	-	-
(an) Leadership in Energy and Environmental Design (LEED) standards development.	4,973	-	-	-	-	-
(ao) Load Bearing Masonry and Innovation Drive Project.	4,000	-	-	-	-	-
(ap) SMART/dynamics of masonry subscriptions.	3,391	-	-	-	-	-
Totals	\$ 7,962,244	\$ 1,164,755	\$ 480,006	\$ 1,644,761	\$ 1,609,000	\$ 1,395,000

(1) Annual totals after 2021:

2022 \$ 1,395,000

2023 and each year thereafter 1,320,000

(2) Participants include Conestoga College Institute of Technology & Advanced Learning, Dalhousie University, University of Alberta, University of British Columbia, University of Calgary, Concordia University, University of Manitoba, McMaster University, University of New Brunswick, University of Saskatchewan, University of Waterloo, Carleton University and York University.

(3) Payment amount based on unit block sales in Québec.

(4) Payment amount based on total unit block sales.

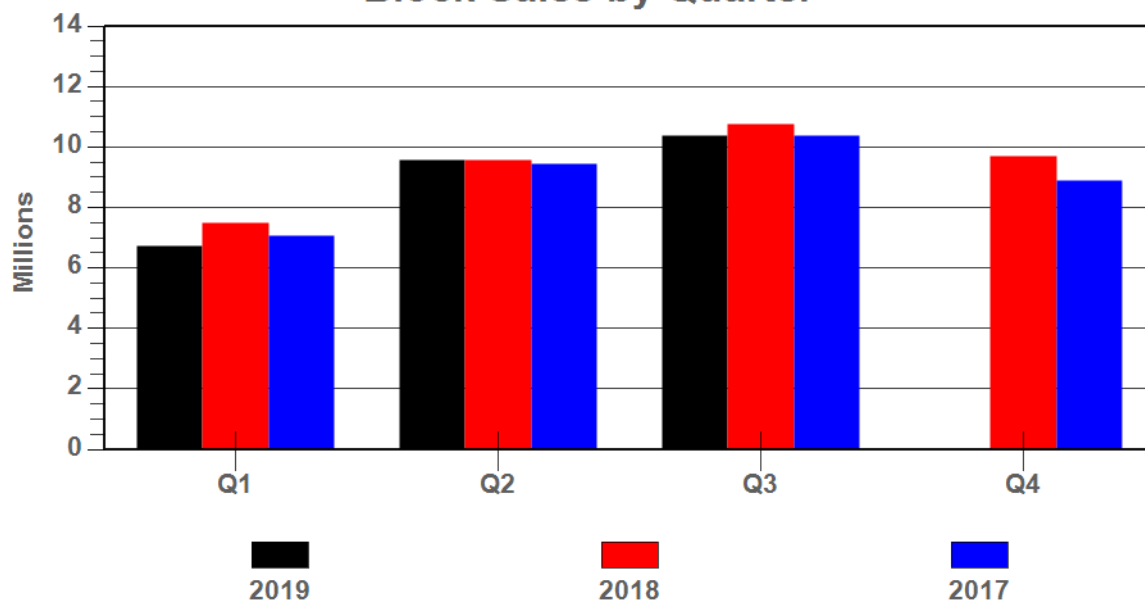
CANADIAN CONCRETE MASONRY PRODUCERS' ASSOCIATION**LEVY FUND****Block Sales Report****(Unaudited - See Notice to Reader)****For the three and nine months ended September 30, 2019**

		Q1	Q2	Q3
BLOCK SALES				
Quarter totals				
Standard		5,164,035	7,254,572	8,181,498
Lightweight		1,395,043	1,315,192	1,542,818
Architectural		157,827	1,000,961	637,339
Total		6,716,905	9,570,725	10,361,655
Year-to-date totals				
Standard		5,164,035	12,418,607	20,600,105
Lightweight		1,395,043	2,710,235	4,253,053
Architectural		157,827	1,158,788	1,796,127
Total		6,716,905	16,287,630	26,649,285
LEVY FEES				
Quarter totals				
Gross amount	(1)	\$ 335,845	\$ 478,536	\$ 518,083
Less: Administration		(33,584)	(47,854)	(51,808)
Net Levy fees		\$ 302,261	\$ 430,682	\$ 466,275
Year-to-date totals				
Gross amount	(1)	\$ 335,845	\$ 814,381	\$ 1,332,464
Less: Administration		(33,584)	(81,438)	(133,246)
Net Levy fees		\$ 302,261	\$ 732,943	\$ 1,199,218

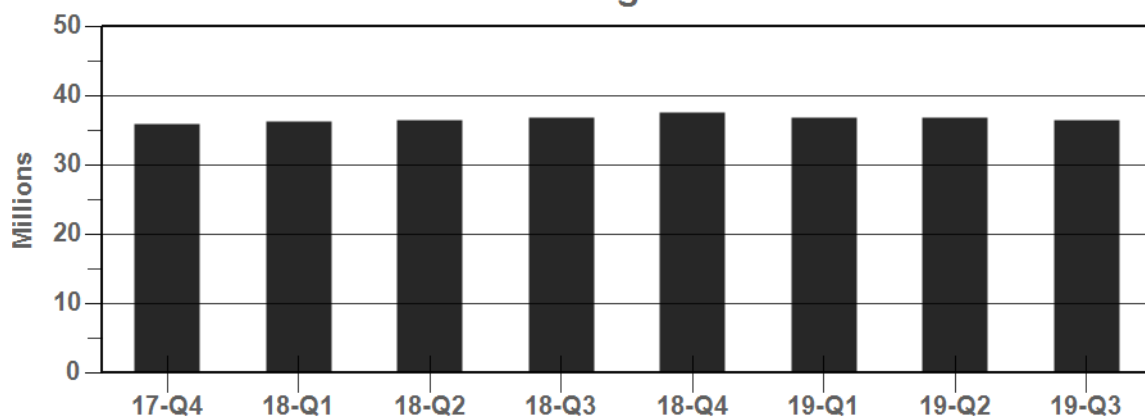
(1) Levy fees are based on a flat per block rate of 5.0¢ less 0.5¢ for administration.

**CANADIAN CONCRETE MASONRY PRODUCERS' ASSOCIATION
LEVY FUND**
Block Sales Report (continued)
(Unaudited - See Notice to Reader)
For the three and nine months ended September 30, 2019

Block Sales by Quarter



Block Sales - Trailing Twelve Months



(000's)	Q1	Q2	Q3	Q4
Quarter totals				
2019	6,717	9,571	10,361	N/A
2018	7,509	9,586	10,761	9,695
2017	7,083	9,450	10,386	8,907
Year-to-date totals				
2019	6,717	16,288	26,649	N/A
2018	7,509	17,095	27,856	37,551
2017	7,083	16,533	26,919	35,826