Financial Statements (Unaudited - See Notice to Reader)

First Quarter ended March 31, 2021



www.ccmpa.ca

Contents (Unaudited - See Notice to Reader) March 31, 2021

Notice to Reader	1
Financial Statements	
Statement of Financial Position	2
Statement of Changes in Net Assets	3
Statement of Revenue and Expenses	4
Expenses	5
Note to Financial Statements	6 - 10
Block Sales Report	11 - 12



3331 Bloor Street West Toronto, Ontario M8X 1E7 Tel.: +1 416.241.5891 Fax: +1 416.241.5987

www.dixongordon.com

#### **NOTICE TO READER**

On the basis of information provided by management, we have compiled the statement of financial position of the Levy Fund of Canadian Concrete Masonry Producers' Association as at March 31, 2021 and the statements of revenue and expenses and changes in net assets for the three months then ended.

We have not performed an audit or a review engagement in respect of these financial statements and accordingly, we express no assurance thereon.

Readers are cautioned that these statements may not be appropriate for their purposes.

Dixon, Gordon + Co. LLP

Chartered Professional Accountants, Licensed Public Accountants Toronto, Canada July 8, 2021

Statement of Financial Position (Unaudited - See Notice to Reader) March 31, 2021

	March 31 2021	December 31 2020	March 31 2020
Assets			
Cash and cash equivalents Guaranteed investment certificates Accrued levy fees Prepaid expense Accounts receivable	\$ 1,438,811 3,386,503 333,783 - 56,372	\$ 1,508,566 3,381,471 380,906 50,000 32,675	\$ 1,332,514 3,588,268 325,571 - 71,808
	\$ 5,215,469	\$ 5,353,618	\$ 5,318,161
Liabilities			
Accounts payable and accrued liabilities Sales tax payable	\$ 373,903 19,161	\$ 420,969 33,767	\$ 236,671 36,549
	393,064	454,736	273,220
Projects in-progress (pages 6-10)			
Net assets			
Net assets internally restricted (page 3)	4,822,405	4,898,882	5,044,941
	\$ 5,215,469	\$ 5,353,618	\$ 5,318,161

Statement of Changes in Net Assets (Unaudited - See Notice to Reader) For the three months ended March 31, 2021

	Year-	to-date
	2021	2020
Net assets, beginning of period	\$ 4,898,882	\$ 5,022,340
Excess of (expenses over revenue) revenue over expenses (page 4)	(76,477)	22,601
Net assets, end of period	\$ 4,822,405	\$ 5,044,941

Statement of Revenue and Expenses (Unaudited - See Notice to Reader) For the three months ended March 31, 2021

	 Year-t	o-da	ite
	2021		2020
Revenue			
Levy fees	\$ 315,211	\$	325,571
Levy fees allocated for contribution	18,572		_
Interest income	5,488		20,571
	339,271		346,142
Expenses (page 5)			
Technical programs	266,463		130,730
Advertising and promotion	144,189		184,057
General and administration	5,096		8,754
	415,748		323,541
Excess of (expenses over revenue) revenue over expenses	\$ (76,477)	\$	22,601

**Expenses** 

(Unaudited - See Notice to Reader)

For the three months ended March 31, 2021

_	Year-	to-da	te
	2021		2020
Technical programs			_
Consulting fees	\$ 76,556	\$	3,548
University sponsorships	60,240		, -
Training Centre block delivery	33,227		42,455
Association des Entrepreneurs en Maçonnerie du Québec (AEMQ) contribution	35,305		34,727
National training fund contribution	25,000		25,000
Canadian Masonry Contractors Association (CMCA) conference sponsorship	_		25,000
Atlantic Masonry Institute contribution	18,572		-
Masonry training scholarships	10,000		-
Environmental product declaration - concrete masonry units	7,563		-
	\$ 266,463	\$	130,730
		•	
Advertising and promotion			
National Concrete Masonry Association ("NCMA") and other membership fees	\$ 51,582	\$	50,000
MasonryWorks membership fees	50,000		50,000
Alberta Masonry Council - Infrastructure Alberta Government Relations Campaign	-		30,000
Masonry Alliance for Codes and Standards membership	23,007		23,842
NCMA levy contribution	10,507		10,852
AEMQ sponsorship	-		10,500
Website and social media	7,218		3,937
Advertising and marketing programs	1,875		4,926
	\$ 144,189	\$	184,057
General and administration			
Professional fees	\$ 5,070	\$	7,165
Travel and meetings	-		1,508
Postage and courier	18		49
Bank charges	8		32
	\$ 5,096	\$	8,754

Note to Financial Statements Projects in-progress (Unaudited - See Notice to Reader) March 31, 2021

				For	recast 202	1			
		Total to					Total	Expected E	kpenditures (1)
		2020	Q1		Q2-Q4		2021	2022	
(a)	University sponsorships for a total of \$3,600,000 from 2009 to 2022.	\$ 3,063,973	\$ 60,240	\$	225,787	\$	286,027	\$ 250,000	\$ -
(b)	Consulting fees.	245,029 for 2020	76,556		173,444		250,000	250,000	250,000 + each year after
(c)	Association des Entrepreneurs en Maçonnerie du Québec (AEMQ).	146,723 for 2020	35,305		114,695		150,000	160,000 (2)	160,000 + each year after (2)
(d)	Materials for apprenticeship training and research.	1,031,991	33,227		116,773		150,000	150,000	150,000 + each year after
(e)	Advertising and marketing programs.	12,266 for 2020	1,875		23,125		25,000	25,000	25,000 + each year after
(f)	Membership dues of \$50,000 per year to MasonryWorks, a marketing group, and additional contributions in 2018, 2019 and 2020 of \$75,000, \$79,000 and \$75,000, respectively.	125,000 for 2020	50,000		75,000		125,000	75,000	75,000 + each year after
(g)	Design software-								
	(i) Development of the software in partnership with the Canada Masonry Design Centre.	361,734	-		-		-	-	-
	(ii) Funding to National Masonry Design Programs of 50% share of operating costs comprising support for technical assistance and software upgrades.	100,000 for 2020	-		100,000		100,000	100,000	100,000 + each year after
(h)	Ontario Masonry Training Centre (OMTC), with funding of \$1,775,000 over the 13 year period from 2008 to 2020.	1,775,000	25,000		75,000		100,000	100,000	100,000 + each year after
Sub	ototals continued on next page	\$ 6,861,716	\$ 282,203	\$	903,824	\$	1,186,027	\$ 1,110,000	\$ 860,000

Note to Financial Statements (continued) Projects in-progress (Unaudited - See Notice to Reader) March 31, 2021

			Forecast 2021							
		Total to 2020		Q1		Q2-Q4		Total 2021	Expected Ex	penditures (1 2023
<u></u>	tatala assis d'Essand		Φ				Φ.4			
Sub	totals carried forward	\$ 6,861,716	\$	282,203	\$		\$ 1		\$ 1,110,000	\$ 860,000
(i)	Canadian Masonry Research Council funding.	100,000 for 2020		-		100,000		100,000	100,000	100,000 + each year after
(j)	Atlantic Masonry Institute contribution, funded by a levy fee of 5.0 cents per block sold by participant members.	60,985 for 2020		18,572		61,428		80,000	80,000 (3)	80,000 + each year after (3)
(k)	Prolevy fee payable to NCMA at 10% of the levy fees that would be collected by the Association based on a net 1.5 cent per unit levy.	50,258 for 2020		10,507		44,493		55,000	60,000 (4)	60,000 (4)
(1)	Secondary engineering support.	26,204 for 2020		-		30,000		30,000	30,000	30,000 + each year after
(m)	Environmental product declaration - concrete masonry units.	-		7,563		22,687		30,250	-	-
(n)	Alberta Masonry Council - Government relations campaign.	88,571		-		30,000		30,000	30,000	-
(0)	Canadian Masonry Contractors Association (CMCA) conference sponsorship.	267,185		-		25,000		25,000	-	-
(p)	Development of the National Building Code Canada (NBCC), in collaboration with NRC for research and development involving sound transmission analysis and measurement of the vibration reduction index, with additional funding of \$20,000 from the Canadian Precast Prestressed Concrete Institute.	424,068		-		25,000		25,000	80,000	80,000
Sub	totals continued on next page	\$ 7,878,987	\$	318,845	\$	1,242,432	\$ 1	1,561,277	\$ 1,490,000	\$ 1,210,000

Note to Financial Statements (continued) Projects in-progress (Unaudited - See Notice to Reader) March 31, 2021

		Forecast 2021								
		Total to						Total		
		2020		Q1		Q2-Q4		2021	2022	2023
Sub	totals carried forward	\$ 7,878,987	\$	318,845	\$	1,242,432	\$	1,561,277	\$ 1,490,000	\$ 1,210,000
(q)	Masonry Alliance for Codes and Standards membership and contribution.	23,842 for 2020		23,007		-		23,007	25,000	25,000 + each year after
(r)	AEMQ sponsorship.	20,500		-		10,500		10,500	-	-
(s)	Masonry Apprenticeship Training Textbook.	161,838		-		10,000		10,000	10,000	10,000 + each year after
(t)	Masonry training scholarships.	for 2020		10,000		-		10,000	10,000	10,000 + each year to 2025
(u)	Ontario Masonry Contractors' Association sponsorship.	15,000		-		-		-	-	-
(v)	Creation of the new Royal Architectural Institute of Canada (RAIC) Centre for Architecture at Athabasca University.	250,000		-		-		-	-	-
(w)	Block machine for McMaster University.	197,735		-		-		-	-	-
(x)	Masonry Design Awards.	174,200		-		-		-	-	-
(y)	Educational tools.	105,884		-		-		-	-	-
(z)	Foundation Project - McMaster University.	100,763		-		-		-	-	-
(aa)	National Research Council (NRC) research.	85,423		-		-		-	-	-
(ab)	CSA standard from 2009 to 2013.	75,000		-		-		-	-	-
(ac)	Wall Draining Project (NRC).	62,218		-		-		-	-	-
(ad)	Seismic Design Guide.	55,717		-		-		-	-	-
Sub	totals continued on next page	\$ 9,207,107	\$	351.852	\$	1.262.932	\$	1.614.784	\$ 1,535,000	\$ 1,255,000

Note to Financial Statements (continued) Projects in-progress (Unaudited - See Notice to Reader) March 31, 2021

			Fc	orecast 202	1			
	Total to					Total	Expected Ex	(1)
	2020	Q1		Q2-Q4		2021	2022	2023
Subtotals carried forward	\$ 9,207,107	\$ 351,852	\$	1,262,932	\$	1,614,784	\$ 1,535,000	\$ 1,255,000
(ae) Cost comparison study - Multi-residential structures.	48,813	-		-		-	-	-
<ul> <li>(af) Development of Canadian Framework and Guide regarding Apparent Sound Insulation in Construction - Phases 1-2.</li> </ul>	30,000	-		-		-	-	-
(ag) Cement study.	30,000	-		-		-	-	-
(ah) Altus/MasonryWorks wall costs study.	17,500	-		-		-	-	-
(ai) Thermal Performance Guide.	16,000	-		-		-	-	-
(aj) Unit Strength Method Correlation Study.	15,044	-		-		-	-	-
(ak) National Sciences and Engineering Research Council (NSERC) funding.	15,000	-		-		-	-	-
(al) Single Wythe energy study.	12,990	-		-		-	-	-
(am)Canada-U.S. Standards Summit.	7,257	-		-		-	-	-
(an) Insurance cost study.	5,918	-		-		-	-	-
(ao) Leadership in Energy and Environmental Design (LEED) standards development.	4,973	-		-		-	-	-
(ap) Load Bearing Masonry and Innovation Drive Project.	4,000	-		-		-	-	-
(aq) SMART/dynamics of masonry subscriptions.	3,391					-		-
Totals	\$ 9,417,993	\$ 351,852	\$	1,262,932	\$	1,614,784	\$ 1,535,000	\$ 1,255,000

Note to Financial Statements (continued)
Projects in-progress
(Unaudited - See Notice to Reader)
March 31, 2021

(1) Annual totals after 2023:

2024-25 \$ 1,175,000 2026 and each year thereafter 1,165,000

- (2) Payment amount based on unit block sales in Québec.
- (3) Payment amount equal to the levy revenues raised by producer members that are also members of the Atlantic Masonry Institute at an incremental 5.0 cents per block.
- (4) Payment amount based on total unit block sales.

**Block Sales Report** 

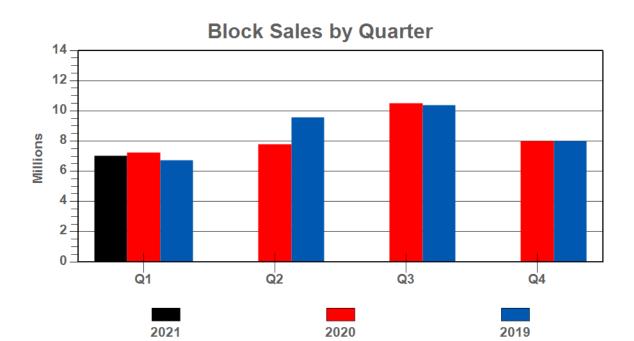
(Unaudited - See Notice to Reader)

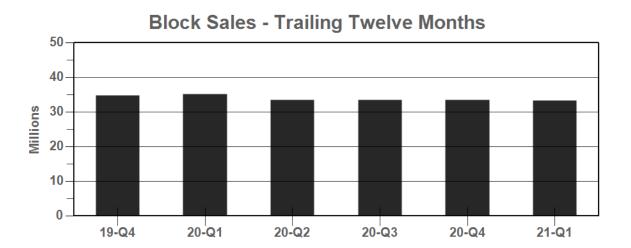
For the three months ended March 31, 2021

		Q1
BLOCK SALES	(1)	
Quarter totals		
Standard Lightweight Architectural		5,475,305 1,257,801 271,594
Total		7,004,700
LEVY FEES	(1)	
Quarter totals		
Gross amount Less: Administration	\$	350,235 (35,024)
Net Levy fees	\$	315,211

<sup>(1)</sup> Levy fees are based on a flat per block rate of 5.0¢ less 0.5¢ for administration.

Block Sales Report (continued) (Unaudited - See Notice to Reader) For the three months ended March 31, 2021





(000's)	Q1	Q2	Q3	Q4
Quarter totals				
2021	7,005	N/A	N/A	N/A
2020	7,235	7,783	10,481	8,006
2019	6,717	9,571	10,361	8,000
Year-to-date totals				
2021	7,005	N/A	N/A	N/A
2020	7,235	15,018	25,499	33,505
2019	6,717	16,288	26,649	34,649