

CANADIAN CONCRETE MASONRY PRODUCERS' ASSOCIATION

LEVY FUND

**Financial Information
(Unaudited)**

Second Quarter ended June 30, 2022

Canadian Concrete Masonry
Producers Association
Region 6 of the National
Concrete Masonry
Association



www.ccmpa.ca

CANADIAN CONCRETE MASONRY PRODUCERS' ASSOCIATION
LEVY FUND
Contents
(Unaudited)
June 30, 2022

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Compilation Engagement Report

To Management of Canadian Concrete Masonry Producers' Association

On the basis of information provided by management, we have compiled the statement of financial position of the Levy Fund of Canadian Concrete Masonry Producers' Association as at June 30, 2022 and the statements of revenue and expenses and changes in net assets for the six months then ended, and notes 1 and 2 ("financial information").

Management is responsible for the accompanying financial information, including the accuracy and completeness of the underlying information used to compile it and the selection of the basis of accounting.

We performed this engagement in accordance with Canadian Standard on Related Services (CSRS) 4200, *Compilation Engagements*, which requires us to comply with relevant ethical requirements. Our responsibility is to assist management in the preparation of the financial information.

We did not perform an audit engagement or a review engagement, nor were we required to perform procedures to verify the accuracy or completeness of the information provided by management. Accordingly, we do not express an audit opinion or a review conclusion, or provide any form of assurance on the financial information.

Readers are cautioned that the financial information may not be appropriate for their purposes.

Dixon, Gordon + Co. LLP

Chartered Professional Accountants, Licensed Public Accountants
Toronto, Canada
August 30, 2022

CANADIAN CONCRETE MASONRY PRODUCERS' ASSOCIATION
LEVY FUND
Statement of Financial Position
(Unaudited)
June 30, 2022

	June 30 2022	December 31 2021	June 30 2021
Assets			
Cash and cash equivalents	\$ 4,654,147	\$ 4,715,905	\$ 1,139,161
Guaranteed investment certificates	-	-	3,391,591
Accrued levy fees	425,107	406,063	438,315
Accounts receivable	72,266	98,551	251,132
Prepaid expense	-	74,248	-
	\$ 5,151,520	\$ 5,294,767	\$ 5,220,199
Liabilities			
Accounts payable and accrued liabilities	\$ 295,200	\$ 427,526	\$ 428,072
Sales tax payable	30,693	32,085	5,876
	325,893	459,611	433,948
Projects in-progress (note 2)			
Net assets			
Net assets internally restricted (page 3)	4,825,627	4,835,156	4,786,251
	\$ 5,151,520	\$ 5,294,767	\$ 5,220,199

The accompanying notes are an integral part of this financial information.

CANADIAN CONCRETE MASONRY PRODUCERS' ASSOCIATION**LEVY FUND****Statement of Changes in Net Assets****(Unaudited)****For the three and six months ended June 30, 2022**

	Second Quarter		Year-to-date	
	2022	2021	2022	2021
Net assets, beginning of period	\$ 4,753,248	\$ 4,822,405	\$ 4,835,156	\$ 4,898,882
Excess of (expenses over revenue) revenue over expenses (page 4)	72,379	(36,154)	(9,529)	(112,631)
Net assets, end of period	\$ 4,825,627	\$ 4,786,251	\$ 4,825,627	\$ 4,786,251

The accompanying notes are an integral part of this financial information.

**CANADIAN CONCRETE MASONRY PRODUCERS' ASSOCIATION
LEVY FUND**

**Statement of Revenue and Expenses
(Unaudited)**

For the three and six months ended June 30, 2022

	Second Quarter		Year-to-date	
	2022	2021	2022	2021
Revenue				
Levy fees	\$ 398,663	\$ 412,778	\$ 697,077	\$ 727,989
Levy fees allocated for contribution	24,276	25,537	41,734	44,109
Interest income	9,531	5,720	12,933	11,208
	432,470	444,035	751,744	783,306
Expenses (page 5)				
Technical programs	298,770	454,474	579,185	720,937
Advertising and promotion	54,335	16,599	167,621	160,788
General and administration	6,986	9,116	14,467	14,212
	360,091	480,189	761,273	895,937
Excess of (expenses over revenue) revenue over expenses	\$ 72,379	\$ (36,154)	\$ (9,529)	\$ (112,631)

The accompanying notes are an integral part of this financial information.

**CANADIAN CONCRETE MASONRY PRODUCERS' ASSOCIATION
LEVY FUND**

Expenses

(Unaudited)

For the three and six months ended June 30, 2022

	Second Quarter		Year-to-date	
	2022	2021	2022	2021
Technical programs				
Consulting fees	\$ 70,144	\$ 62,494	\$ 99,844	\$ 139,050
Training Centre block delivery	28,337	100,510	63,861	133,737
University sponsorships	69,000	50,000	88,000	110,240
Design software support contribution	-	100,000	100,000	100,000
Association des Entrepreneurs en Maçonnerie du Québec (AEMQ) contribution	32,013	31,553	65,746	66,858
National training fund contribution	25,000	25,000	50,000	50,000
Canadian Masonry Research Council funding	50,000	50,000	50,000	50,000
Atlantic Masonry Institute contribution	24,276	25,537	41,734	44,109
Canadian Masonry Contractors Association (CMCA) conference sponsorship	-	-	20,000	-
Masonry training scholarships	-	-	-	10,000
Environmental product declaration - concrete masonry units (CMUs)	-	-	-	7,563
Cost comparison study - Multi-residential structures	-	5,000	-	5,000
Other research projects	-	4,380	-	4,380
	\$ 298,770	\$ 454,474	\$ 579,185	\$ 720,937
Advertising and promotion				
National Concrete Masonry Association ("NCMA")	\$ 24,988	\$ -	\$ 49,988	\$ 50,000
Masonry Works membership fees	-	-	50,000	50,000
NCMA levy contribution	13,289	13,759	23,236	24,266
Masonry Alliance for Codes and Standards membership	-	-	24,248	23,007
Website and social media	2,838	2,840	5,929	10,058
Advertising and marketing programs	9,070	-	9,070	1,875
Masonry Works sponsorship	4,150	-	4,150	-
Membership fees - Other	-	-	-	1,582
Ontario General Contractors Association sponsorship	-	-	1,000	-
	\$ 54,335	\$ 16,599	\$ 167,621	\$ 160,788
General and administration				
Professional fees	\$ 6,976	\$ 9,105	\$ 14,455	\$ 14,175
Bank charges	10	11	12	19
Postage and courier	-	-	-	18
	\$ 6,986	\$ 9,116	\$ 14,467	\$ 14,212

The accompanying notes are an integral part of this financial information.

CANADIAN CONCRETE MASONRY PRODUCERS' ASSOCIATION
LEVY FUND
Notes to Financial Information
Projects in-progress
(Unaudited)
June 30, 2022

1. Basis of Accounting

The basis of accounting applied in the preparation of the financial information is on the historical cost basis, reflecting cash transactions with the addition of:

- levy fees revenue is recognized when earned, commensurate with the reported volume of concrete masonry block sales as provided by the respective members.
- financial instruments stated at cost or amortized cost, as applicable.
- accounts receivable;
- accounts payable and accrued liabilities.

2. Projects in-progress

	Total to 2021	Forecast 2022			Expected Expenditures (1)	
		Q2 YTD	Q3-Q4	Total	2023	2024
(a) Consulting fees.	\$ 237,881 for 2021	\$ 99,844	\$ 130,156	\$ 230,000	\$ 250,000	\$ 250,000 + each year after
(b) University sponsorships for a total of \$4,407,630 from 2009 to 2025.	3,427,630	88,000	117,000	205,000	380,000	290,000 + \$105,000 in 2025
(c) Association des Entrepreneurs en Maçonnerie du Québec (AEMQ) contribution.	132,955 for 2021	65,746	64,254	130,000	150,000 (2)	150,000 + each year after (2)
(d) Membership dues of \$50,000 per year to Masonry Works, a marketing group, and additional sponsorships in 2018 to 2022 totalling \$391,250.	133,100 for 2021	54,150	75,000	129,150	50,000	50,000 + each year after
(e) Materials for apprenticeship training and research.	1,210,550	63,861	56,139	120,000	150,000	150,000 + each year after
Subtotals continued on next page	\$ 5,142,116	\$ 371,601	\$ 442,549	\$ 814,150	\$ 1,270,000	\$ 600,000

CANADIAN CONCRETE MASONRY PRODUCERS' ASSOCIATION

LEVY FUND

Notes to Financial Information (continued)

(Unaudited)

June 30, 2022

	Total to 2021	Forecast 2022			Expected Expenditures (1)	
		Q2 YTD	Q3-Q4	2022	2023	2024
Subtotals carried forward	\$ 5,142,116	\$ 371,601	\$ 442,549	\$ 814,150	\$ 1,270,000	\$ 600,000
(f) Design software-						
(i) Development of the software in partnership with the Canada Masonry Design Centre.	361,734	-	-	-	-	-
(ii) Funding to National Masonry Design Programs of 50% share of operating costs comprising support for technical assistance and software upgrades.	100,000 for 2021	100,000	-	100,000	100,000	100,000 + each year after
(g) Ontario Masonry Training Centre (OMTC), with funding of \$1,875,000 over the 14 year period from 2008 to 2021.	1,875,000	50,000	50,000	100,000	100,000	100,000 + each year after
(h) Canadian Masonry Research Council funding.	100,000 for 2021	50,000	50,000	100,000	100,000	100,000 + each year after
(i) Atlantic Masonry Institute contribution, funded by a levy fee of 5.0 cents per block sold by participant members commencing on April 1, 2020.	158,810	41,734	43,266	85,000	90,000 (3)	90,000 + each year after (3)
(j) Prolevy fee payable to NCMA at 10% of the levy fees that would be collected by the Association based on a net 1.5 cent per unit levy.	51,125 for 2021	23,236	31,764	55,000	55,000 (4)	55,000 (4)
(k) Alberta Masonry Council - Government relations campaign.	88,571	-	30,000	30,000	-	-
(l) Masonry Alliance for Codes and Standards membership.	23,007 for 2021	24,248	-	24,248	25,000	25,000 + each year after
(m) Canadian Masonry Contractors Association (CMCA) conference sponsorship.	267,185	20,000	-	20,000	-	-
(n) Masonry training scholarships.	10,000 for 2021	-	10,000	10,000	10,000	10,000 + in 2025
Subtotals continued on next page	\$ 8,177,548	\$ 680,819	\$ 657,579	\$ 1,338,398	\$ 1,750,000	\$ 1,080,000

CANADIAN CONCRETE MASONRY PRODUCERS' ASSOCIATION

LEVY FUND

Notes to Financial Information (continued)

(Unaudited)

June 30, 2022

	Total to 2021	Forecast 2022			Expected Expenditures (1)	
		Q2 YTD	Q3-Q4	2022	2023	2024
Subtotals carried forward	\$ 8,177,548	\$ 680,819	\$ 657,579	\$ 1,338,398	\$ 1,750,000	\$ 1,080,000
(o) Advertising and marketing programs.	9,663 for 2021	9,070	-	9,070	25,000	25,000 + each year after
(p) Development of the National Building Code Canada (NBCC), in collaboration with NRC for research and development involving sound transmission analysis and measurement of the vibration reduction index, with additional funding of \$20,000 from the Canadian Precast Prestressed Concrete Institute.	425,068	-	-	-	25,000	-
(q) Secondary engineering support.	13,576 for 2021	-	-	-	50,000	50,000 + each year after
(r) Masonry Apprenticeship Training Textbook.	161,838	-	-	-	10,000	10,000 + each year after
(s) Creation of the new Royal Architectural Institute of Canada (RAIC) Centre for Architecture at Athabasca University.	250,000	-	-	-	-	-
(t) Block machine for McMaster University.	197,735	-	-	-	-	-
(u) Masonry Design Awards.	174,200	-	-	-	-	-
(v) Educational tools.	105,884	-	-	-	-	-
(w) Foundation Project - McMaster University.	100,763	-	-	-	-	-
(x) National Research Council (NRC) research.	85,423	-	-	-	-	-
(y) CSA standard from 2009 to 2013.	75,000	-	-	-	-	-
(z) Wall Draining Project (NRC).	62,218	-	-	-	-	-
(aa) Seismic Design Guide.	55,717	-	-	-	-	-
Subtotals continued on next page	\$ 9,894,633	\$ 689,889	\$ 657,579	\$ 1,347,468	\$ 1,860,000	\$ 1,165,000

CANADIAN CONCRETE MASONRY PRODUCERS' ASSOCIATION

LEVY FUND

Notes to Financial Information (continued)

(Unaudited)

June 30, 2022

	Total to 2021	Forecast 2022			Expected Expenditures (1)	
		Q2 YTD	Q3-Q4	2022	2023	2024
Subtotals carried forward	\$ 9,894,633	\$ 689,889	\$ 657,579	\$ 1,347,468	\$ 1,860,000	\$ 1,165,000
(ab) Cost comparison study - Multi-residential structures.	53,813	-	-	-	-	-
(ac) Development of Canadian Framework and Guide regarding Apparent Sound Insulation in Construction - Phases 1-2.	30,000	-	-	-	-	-
(ad) Cement study.	30,000	-	-	-	-	-
(ae) Canadian Masonry Symposium sponsorship.	25,000 for 2021	-	-	-	-	-
(af) Altus/Masonry Works wall costs study.	17,500	-	-	-	-	-
(ag) Other research projects.	17,087	-	-	-	-	-
(ah) Thermal Performance Guide.	16,000	-	-	-	-	-
(ai) Unit Strength Method Correlation Study.	15,044	-	-	-	-	-
(aj) National Sciences and Engineering Research Council (NSERC) funding.	15,000	-	-	-	-	-
(ak) Single Wythe energy study.	12,990	-	-	-	-	-
(al) AEMQ sponsorship.	10,500	-	-	-	-	-
(am) Environmental product declaration - CMUs.	7,563 for 2021	-	-	-	-	-
(an) Canada-U.S. Standards Summit.	7,257	-	-	-	-	-
(ao) Insurance cost study.	5,918	-	-	-	-	-
(ap) Leadership in Energy and Environmental Design (LEED) standards development.	4,973	-	-	-	-	-
(aq) Load Bearing Masonry and Innovation Drive Project.	4,000	-	-	-	-	-
(ar) SMART/dynamics of masonry subscriptions.	3,391	-	-	-	-	-
Totals	\$10,193,169	\$ 689,889	\$ 657,579	\$ 1,347,468	\$ 1,570,000	\$ 1,455,000

CANADIAN CONCRETE MASONRY PRODUCERS' ASSOCIATION

LEVY FUND

Notes to Financial Information (continued)

(Unaudited)

June 30, 2022

- (1) Annual totals after 2024:
 - 2025 \$ 1,270,000
 - 2026 and each year thereafter 1,155,000
- (2) Payment amount based on unit block sales in Québec.
- (3) Payment amount equal to the levy revenues raised by producer members that are also members of the Atlantic Masonry Institute at an incremental 5.0 cents per block.
- (4) Payment amount based on total unit block sales.

CANADIAN CONCRETE MASONRY PRODUCERS' ASSOCIATION
LEVY FUND
Block Sales Report
(Unaudited - See Notice to Reader)
For the three and six months ended June 30, 2022

	Q1	Q2
BLOCK SALES	(1)	
Quarter totals		
Standard	5,269,528	7,174,764
Lightweight	1,055,906	1,199,883
Architectural	305,995	484,517
Total	6,631,429	8,859,164
Year-to-date totals		
Standard	5,269,528	12,444,292
Lightweight	1,055,906	2,255,789
Architectural	305,995	790,512
Total	6,631,429	15,490,593
LEVY FEES	(1)	
Quarter totals		
Gross amount	\$ 331,571	\$ 442,959
Less: Administration	(33,157)	(44,296)
Net Levy fees	\$ 298,414	\$ 398,663
Year-to-date totals		
Gross amount	\$ 331,571	\$ 774,530
Less: Administration	(33,157)	(77,453)
Net Levy fees	\$ 298,414	\$ 697,077

(1) Levy fees are based on a flat per block rate of 5.0¢ less 0.5¢ for administration.

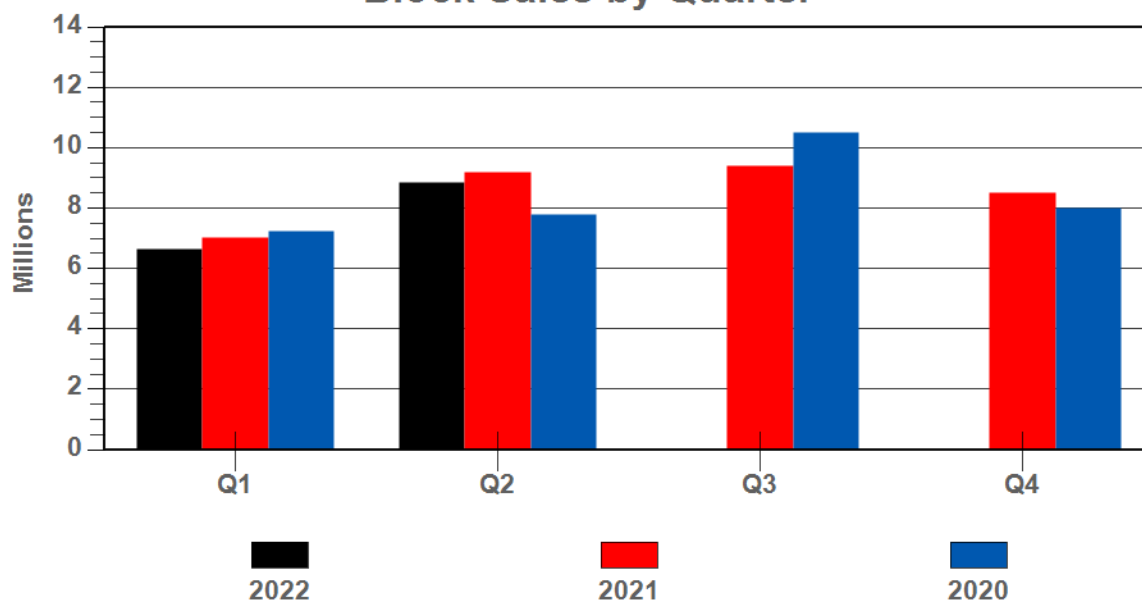
**CANADIAN CONCRETE MASONRY PRODUCERS' ASSOCIATION
LEVY FUND**

Block Sales Report (continued)

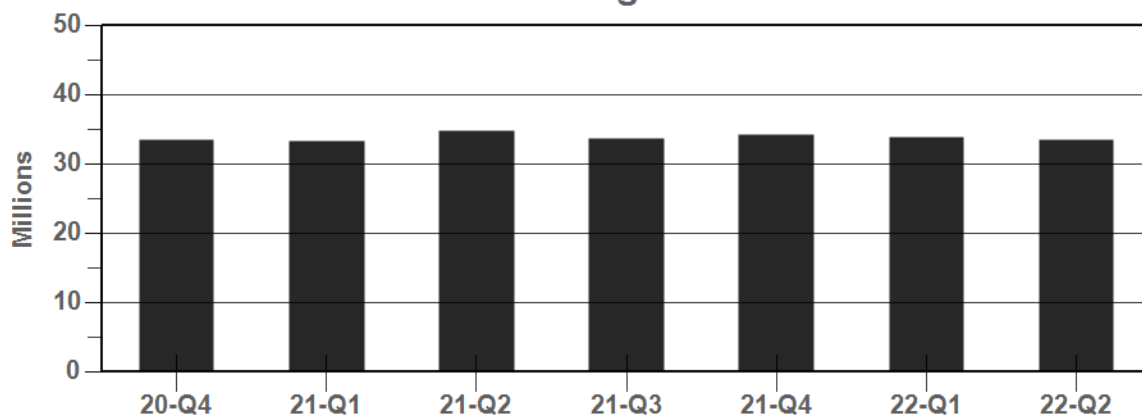
(Unaudited - See Notice to Reader)

For the three and six months ended June 30, 2022

Block Sales by Quarter



Block Sales - Trailing Twelve Months



(000's)	Q1	Q2	Q3	Q4
Quarter totals				
2022	6,631	8,860	N/A	N/A
2021	7,005	9,173	9,401	8,505
2020	7,235	7,783	10,481	8,006
Year-to-date totals				
2022	6,631	15,491	N/A	N/A
2021	7,005	16,178	25,579	34,084
2020	7,235	15,018	25,499	33,505