Financial Information (Unaudited)

First Quarter ended March 31, 2023



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Contents (Unaudited) March 31, 2023

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Compilation Engagement Report

To Management of Canadian Concrete Masonry Producers' Association

On the basis of information provided by management, we have compiled the statement of financial position of the Levy Fund of Canadian Concrete Masonry Producers' Association as at March 31, 2023 and the statements of revenue and expenses and changes in net assets for the three months period then ended, and note 1 ("financial information").

Management is responsible for the accompanying financial information, including the accuracy and completeness of the underlying information used to compile it and the selection of the basis of accounting.

We performed this engagement in accordance with Canadian Standard on Related Services (CSRS) 4200, *Compilation Engagements*, which requires us to comply with relevant ethical requirements. Our responsibility is to assist management in the preparation of the financial information.

We did not perform an audit engagement or a review engagement, nor were we required to perform procedures to verify the accuracy or completeness of the information provided by management. Accordingly, we do not express an audit opinion or a review conclusion, or provide any form of assurance on the financial information.

Readers are cautioned that the financial information may not be appropriate for their purposes.

Dixon, Gordon + Co. LLP

Chartered Professional Accountants, Licensed Public Accountants Toronto, Canada July 27, 2023

Statement of Financial Position (Unaudited)

March 31, 2023

	March 31 2023	December 31 2022	March 31 2022
Assets			
Cash and cash equivalents Guaranteed investment certificates	\$ 57,440 4,501,171	\$ 4,773,608 -	\$ 4,551,474 -
Accrued levy fees	359,433	390,039	315,873
Accounts receivable Prepaid expense	48,612	19,973 101,289	55,690 25,000
	\$ 4,966,656	\$ 5,284,909	\$ 4,948,037
Liabilities			
Accounts payable and accrued liabilities Sales tax payable	\$ 166,180 111	\$ 391,435 12,090	\$ 176,746 18,043
	166,291	403,525	194,789
Net assets			
Net assets internally restricted (page 3)	4,800,365	4,881,384	4,753,248
	\$ 4,966,656	\$ 5,284,909	\$ 4,948,037

Statement of Changes in Net Assets (Unaudited)

For the three month period ended March 31, 2023

	Year-t	Year-to-date		
	2023	2022		
Net assets, beginning of period	\$ 4,881,384	\$ 4,835,156		
Excess of expenses over revenue (page 4)	(81,019)	(81,908)		
Net assets, end of period	\$ 4,800,365	\$ 4,753,248		

Statement of Revenue and Expenses (Unaudited)

For the three month period ended March 31, 2023

	 Year-to-date			
	2023		2022	
Revenue				
Levy fees	\$ 344,925	\$	298,414	
Levy fees allocated for contribution Interest income	12,801 46,768		17,458 3,402	
	404,494		319,274	
Expenses (page 5) (note 2)				
Technical programs	376,616		304,663	
Advertising and promotion	101,094		89,038	
General and administration	7,803		7,481	
	485,513		401,182	
Excess of expenses over revenue	\$ (81,019)	\$	(81,908)	

Expenses (Unaudited)

For the three month period ended March 31, 2023

	Year-to-date			
		2023		2022
Technical programs				
Design software support contribution	\$	100,000	\$	100,000
Consulting fees		111,563		29,700
Association des Entrepreneurs en Maçonnerie du Québec (AEMQ) contribution		36,609		33,733
Training Centre block delivery		34,736		35,524
University sponsorships		26,500		19,000
Masonry Alliance for Codes and Standards membership		25,789		24,248
National training fund contribution		25,000		25,000
Canadian Masonry Contractors Association (CMCA) conference sponsorship		-		20,000
Atlantic Masonry Institute contribution		12,801		17,458
Consulting expenses		3,618		-
	\$	376,616	\$	304,663
Advertising and promotion				
Masonry Works membership fees	\$	50,500	\$	50,000
National Concrete Masonry Association ("NCMA") membership fee		25,000		25,000
NCMA levy contribution		11,497		9,947
Other sponsorships		5,500		-
Other contributions		5,000		-
Website and social media		3,597		3,091
Ontario General Contractors Association sponsorship		-		1,000
	\$	101,094	\$	89,038
General and administration				
	•	7.000	Φ	0.075
Accounting and audit	\$	7,280	\$	6,975
Legal		513		504
Bank charges		10		2
	\$	7,803	\$	7,481

Notes to Financial Information (Unaudited)
March 31, 2023

1. Basis of Accounting

The basis of accounting applied in the preparation of the financial information is on the historical cost basis, reflecting cash transactions with the addition of:

- levy fees revenue is recognized when earned, commensurate with the reported volume of concrete masonry block sales as provided by the respective members.
- financial instruments stated at cost or amortized cost, as applicable.
- accounts receivable;
- · accounts payable and accrued liabilities.

2. Projected expenses

		Actual Forecas		Forecast	Proj		jected	
			2022		2023	2024		2025
University sponsorships		\$	315,095	\$	494,000	\$ 464,000	\$	414,000
Consulting fees			293,325		300,000	250,000		250,000
AEMQ contribution	(1)		126,460		130,000	130,000		130,000
Training Centre block delivery			105,343		125,000	125,000		125,000
Atlantic Masonry Institute contribution	(1)		76,026		110,000	110,000		110,000
Design software support contribution	. ,		100,000		100,000	100,000		100,000
National training fund contribution			100,000		100,000	100,000		100,000
Canadian Masonry Research Council								
funding			100,000		100,000	100,000		100,000
NCMA levy contribution	(1)		49,795		55,000	55,000		55,000
Masonry Works membership fees	()		50,000		50,000	50,000		50,000
Masonry Alliance for Codes and Standards			,		,	,		,
membership			24,248		25.789	25,000		25,000
NCMA membership fee			25,000		25,000	25,000		25,000
Development of the National Building Code			-,		3,000	2,000		-,
Canada (NBCC) - Sound analysis			10,375		10,375	10,375		
		\$	1,375,667	\$	1,625,164	\$ 1,544,375	\$	1,484,000

⁽¹⁾ Expense determined on the basis of associated block sales.

Block Sales Report

(Unaudited)

For the three month period ended March 31, 2023

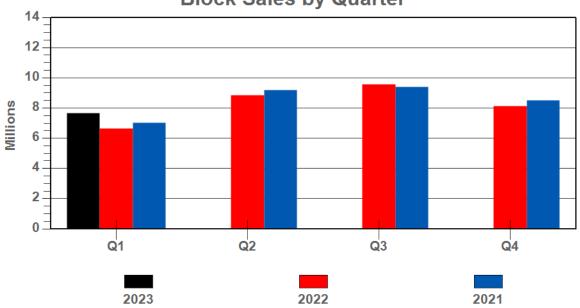
	Q1
BLOCK SALES	(1)
Quarter totals	
Standard Lightweight Architectural	5,882,058 1,424,649 358,293
Total	7,664,996
LEVY FEES	(1)
Quarter totals	(.,
Gross amount Less: Administration	\$ 383,250 (38,325)
Net Levy fees	\$ 344,925

⁽¹⁾ Levy fees are based on a flat per block rate of 5.0¢ less 0.5¢ for administration.

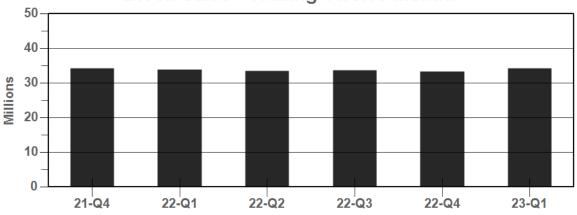
Block Sales Report (continued) (Unaudited)

For the three month period ended March 31, 2023





Block Sales - Trailing Twelve Months



(000's)	Q1	Q2	Q3	Q4
Quarter totals				
2023	7,665	N/A	N/A	N/A
2022	6,631	8,860	9,568	8,138
2021	7,005	9,173	9,401	8,505
Year-to-date totals				
2023	7,665	N/A	N/A	N/A
2022	6,631	15,491	25,059	33,197
2021	7,005	16,178	25,579	34,084