LEVY FUND

Financial Information (Unaudited)

First Quarter ended March 31, 2024



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Contents		
(Unaudited)		
March 31, 2024		

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### **Compilation Engagement Report**

#### To Management of Canadian Concrete Masonry Producers' Association

On the basis of information provided by management, we have compiled the statement of financial position of the Levy Fund of Canadian Concrete Masonry Producers' Association as at March 31, 2024 and the statements of revenue and expenses and changes in net assets for the three month period then ended, and note 1 ("financial information").

Management is responsible for the accompanying financial information, including the accuracy and completeness of the underlying information used to compile it and the selection of the basis of accounting.

We performed this engagement in accordance with Canadian Standard on Related Services (CSRS) 4200, *Compilation Engagements*, which requires us to comply with relevant ethical requirements. Our responsibility is to assist management in the preparation of the financial information.

We did not perform an audit engagement or a review engagement, nor were we required to perform procedures to verify the accuracy or completeness of the information provided by management. Accordingly, we do not express an audit opinion or a review conclusion, or provide any form of assurance on the financial information.

Readers are cautioned that the financial information may not be appropriate for their purposes.

Diron, Gordon + Co, LLP

Chartered Professional Accountants, Licensed Public Accountants Toronto, Canada June 6, 2024

#### Statement of Financial Position

#### (Unaudited)

#### March 31, 2024, with comparative amounts for 2023

	March 31 2024	December 31 2023	March 31 2023
Assets			
Current assets			
Cash and cash equivalents	\$ 201,916	\$ 465,409	\$ 57,440
Guaranteed investment certificates	4,705,576	4,654,741	4,501,171
Accrued levy fees	362,570	413,038	359,433
Accounts receivable	84,813	81,585	48,612
Prepaid expense	-	83,000	-
	\$ 5,354,875	\$ 5,697,773	\$ 4,966,656
Liabilities			
Current liabilities			
Accounts payable and accrued liabilities Sales tax payable	\$ 357,388 11,803	\$    597,467 22,080	\$    166,180 111
	369,191	619,547	166,291
Net assets			
Net assets internally restricted (page 3)	4,985,684	5,078,226	4,800,365
	\$ 5,354,875	\$ 5,697,773	\$ 4,966,656

### Statement of Changes in Net Assets

(Unaudited)

For the first quarter ended March 31, 2024, with comparative amounts for 2023

		Q1		
	2024	2023		
Net assets, beginning of period	\$ 5,078,226	\$ 4,881,384		
Excess of expenses over revenue (page 4)	(92,542)	(81,019)		
Net assets, end of period	\$ 4,985,684	\$ 4,800,365		

### Statement of Revenue and Expenses

#### (Unaudited)

For the first quarter ended March 31, 2024, with comparative amounts for 2023

	Q1			
		2024		2023
Revenue				
Levy fees Levy fees allocated for contribution	\$	335,921 16,898	\$	344,925 12,801
		352,819		357,726
Expenses (page 5)				
Technical programs Advertising and promotion General and administration		372,771 115,489 8,158		401,616 76,094 7,803
		496,418		485,513
Excess of expenses over revenue before interest income Interest income		(143,599) 51,057		(127,787) 46,768
Excess of expenses over revenue	\$	(92,542)	\$	(81,019)

### Expenses

#### (Unaudited)

For the first quarter ended March 31, 2024, with comparative amounts for 2023

	Q1			
		2024		2023
Technical programs				
Consulting fees	\$	12,838	\$	111,563
Design software support contribution		100,000		100,000
University sponsorships		70,163		51,500
Training Centre block delivery		50,745		34,736
Association des Entrepreneurs en Maçonnerie du Québec (AEMQ) contribution		34,687		36,609
Masonry Alliance for Codes and Standards membership		27,222		25,789
National training fund contribution		25,000		25,000
Canadian Masonry Contractors Association (CMCA) conference sponsorship		20,000		-
Atlantic Masonry Institute contribution		16,898		12,801
Masonry Design Awards		15,000		-
Consulting expenses		218		3,618
	\$	372,771	\$	401,616
Advertising and promotion				
Masonry Council of Ontario membership fees and contribution	\$	50,500	\$	50,500
AEMQ sponsorship		16,500		-
Concrete Masonry and Hardscapes Association (CMHA) membership fee		12,500		-
CMHA levy contribution		11,197		11,497
Website and social media		7,811		3,597
Industry partner sponsorships		7,424		5,500
Ontario Masonry Contractors' Association sponsorship		5,000		-
Alberta Masonry Council - Government relations campaign		-		5,000
The Masonry Society sponsorship - North American Masonry Conference		3,083		-
Membership fees - Other		1,474		-
	\$	115,489	\$	76,094
General and administration				
Accounting and audit	\$	7,520	\$	7,280
Legal	Ŧ	597	Ŧ	513
Postage and courier		40		-
Bank charges		1		10
	\$	8,158	\$	7,803

#### Note to Financial Information

#### (Unaudited)

#### For the first quarter ended March 31, 2024, with comparative amounts for 2023

#### 1. Basis of Accounting

The basis of accounting applied in the preparation of the financial information is on the historical cost basis, reflecting cash transactions with the addition of:

- levy fees revenue is recognized when earned, commensurate with the reported volume of concrete masonry block sales as provided by the respective members.
- financial instruments stated at cost or amortized cost, as applicable.
- accounts receivable;
- accounts payable and accrued liabilities.

### Block Sales Report

### (Unaudited)

For the first quarter ended March 31, 2024, with comparative amounts for 2023

	Q1
BLOCK SALES	(1)
Quarter totals	
Standard Lightweight Architectural	5,816,616 1,404,144 244,152
Total	7,464,912
LEVY FEES	(1)
Quarter totals	
Gross amount Less: Administration	\$ 373,246 (37,325)
Net Levy fees	\$ 335,921

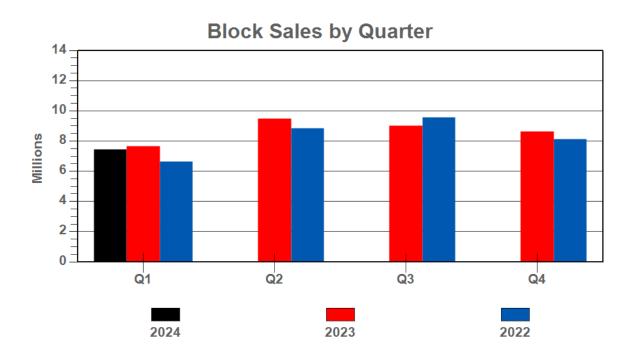
(1) Levy fees are based on a flat per block rate of 5.0¢ less 0.5¢ for administration.

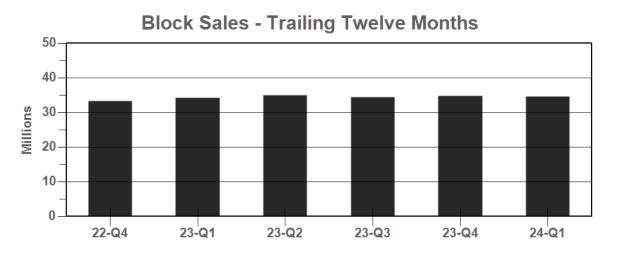
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### Block Sales Report (continued)

#### (Unaudited)

For the first quarter ended March 31, 2024, with comparative amounts for 2023





(000's)	Q1	Q2	Q3	Q4
Quarter totals				
2024	7,465	N/A	N/A	N/A
2023	7,665	9,476	9,001	8,647
2022	6,631	8,860	9,568	8,138
Year-to-date totals				
2024	7,465	N/A	N/A	N/A
2023	7,665	17,141	26,142	34,789
2022	6,631	15,491	25,059	33,197