Financial Information (Unaudited)

Third Quarter ended September 30, 2024



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Contents

(Unaudited) September 30, 2024

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Compilation Engagement Report

To Management of Canadian Concrete Masonry Producers' Association

On the basis of information provided by management, we have compiled the statement of financial position of the Levy Fund of Canadian Concrete Masonry Producers' Association as at September 30, 2024 and the statements of revenue and expenses and changes in net assets for the three and nine month periods then ended, and note 1 ("financial information").

Management is responsible for the accompanying financial information, including the accuracy and completeness of the underlying information used to compile it and the selection of the basis of accounting.

We performed this engagement in accordance with Canadian Standard on Related Services (CSRS) 4200, *Compilation Engagements*, which requires us to comply with relevant ethical requirements. Our responsibility is to assist management in the preparation of the financial information.

We did not perform an audit engagement or a review engagement, nor were we required to perform procedures to verify the accuracy or completeness of the information provided by management. Accordingly, we do not express an audit opinion or a review conclusion, or provide any form of assurance on the financial information.

Readers are cautioned that the financial information may not be appropriate for their purposes.

Dixon, Gordon + Co. LLP

Chartered Professional Accountants, Licensed Public Accountants Toronto, Canada November 27, 2024

Statement of Financial Position (Unaudited) September 30, 2024, with comparative amounts for 2023 September 30 December 31 September 30 2024 2023 2023 **Assets** Current assets \$ 465,409 Cash and cash equivalents 506,231 386,545 Guaranteed investment certificates 551,579 4,654,741 4,603,347 Accrued levy fees 423,622 413,038 435,834 Accounts receivable 100,810 81,585 73,088 Prepaid expense 83,000 5,697,773 5,498,814 1,582,242 Guaranteed investment certificates 4,256,273 \$ 5,838,515 \$ 5,697,773 \$ 5,498,814 Liabilities Current liabilities Accounts payable and accrued liabilities 418,965 597,467 429.043 Sales tax payable 39,491 22,080 25,171 454,214 458,456 619,547 Net assets Net assets internally restricted (page 3) 5,380,059 5,078,226 5,044,600

\$ 5,838,515

\$ 5,697,773

\$ 5,498,814

Statement of Changes in Net Assets

(Unaudited)

For the third quarter ended September 30, 2024, with comparative amounts for 2023

		Q3	Q3 YTD			
	2024	2023	2024	2023		
Net assets, beginning of period	\$ 5,168,433	\$ 4,986,428	\$ 5,078,226	\$ 4,881,384		
Excess of revenue over expenses (page 4)	211,626	58,172	301,833	163,216		
Net assets, end of period	\$ 5,380,059	\$ 5,044,600	\$ 5,380,059	\$ 5,044,600		

Statement of Revenue and Expenses

(Unaudited)

For the third quarter ended September 30, 2024, with comparative amounts for 2023

	 Q3			Q3 YTD			
	2024		2023	2024	2023		
Revenue							
Levy fees Levy fees allocated for contribution	\$ 403,441 20,185	\$	405,072 28,033	\$ 1,145,426 61,245	\$ 1,176,409 65,978		
	423,626		433,105	1,206,671	1,242,387		
Expenses (pages 5-6)							
Technical programs Advertising and promotion General and administration	223,355 33,215 10,299		265,526 153,563 7,525	830,640 207,877 25,980	940,547 265,372 22,661		
	266,869		426,614	1,064,497	1,228,580		
Excess of revenue over expenses before interest income Interest income	156,757 54,869		6,491 51,681	142,174 159,659	13,807 149,409		
Excess of revenue over expenses	\$ 211,626	\$	58,172	\$ 301,833	\$ 163,216		

Expenses

(Unaudited)

For the third quarter ended September 30, 2024, with comparative amounts for 2023

		Q3			 Q3 YTD			
		2024		2023	2024		2023	
Technical programs								
Consulting fees	\$	14,785	\$	122,569	\$ 49,235	\$	295,500	
University sponsorships		21,000		50,000	188,496		116,500	
Design software support contribution		_		-	100,000		100,000	
Association des Entrepreneurs en Maçonnerie du								
Québec (AEMQ) contribution		34,749		23,721	99,596		91,975	
Training Centre block delivery		22,240		14,117	99,232		88,080	
National training fund contribution		25,000		25,000	75,000		75,000	
Atlantic Masonry Institute contribution		20,185		28,033	61,245		65,978	
Canada Masonry Design Centre - Research		•			•			
consulting		55,000		-	55,000		50,000	
Masonry Design Awards		5,000		-	30,000		_	
Masonry Alliance for Codes and Standards		•			•			
membership		_		-	27,222		25,789	
National Research Council (NRC) research		25,000		-	25,000		, <u>-</u>	
Canadian Masonry Contractors Association		,			,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,			
(CMCA) conference sponsorship		_		-	20,000		20,000	
Consulting expenses		396		2,086	614		11,725	
	\$	223,355	\$	265,526	\$ 830,640	\$	940,547	
Advertising and promotion								
Masonry Council of Ontario membership fees and	1							
contribution	\$	-	\$	70,000	\$ 50,500	\$	120,500	
Concrete Masonry and Hardscapes Association								
(CMHA) membership fee		-		50,000	50,000		50,000	
CMHA levy contribution		13,448		13,503	38,181		39,214	
Website and social media		9,493		5,306	21,591		13,196	
Industry partner sponsorships		8,645		5,803	18,469		15,303	
AEMQ sponsorship		-		5,800	16,500		5,800	
The Masonry Society sponsorship - North American Masonry Conference					3,083		10 400	
American Masonly Conference		_		_	3.003		10,488	
Alberta Massary Council Covernment relations					-,			
Alberta Masonry Council - Government relations					,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		E 000	
campaign		-		-	-		5,000	
campaign Ontario Masonry Contractors' Association		-		-	-		5,000	
campaign Ontario Masonry Contractors' Association sponsorship		- 4 620		- 1 420	5,000		-	
campaign Ontario Masonry Contractors' Association sponsorship Membership fees - Other		- 1,629		- 1,439	-		2,879	
campaign Ontario Masonry Contractors' Association sponsorship	\$	1,629 - 33,215	\$	1,439 1,712 153,563	\$ 5,000	\$	-	

Continued on next page

Expenses (continued)

(Unaudited)

For the third quarter ended September 30, 2024, with comparative amounts for 2023

	 Q3			Q3 YTD			
	2024		2023	2024		2023	
General and administration						_	
Accounting and audit	\$ 7,520	\$	7,280	\$ 22,560	\$	21,840	
Meeting and seminars	2,718		-	2,718		-	
Legal	_		-	597		513	
Bank charges	9		210	11		230	
Postage and courier	52		35	94		78	
	\$ 10,299	\$	7,525	\$ 25,980	\$	22,661	

Note to Financial Information

(Unaudited)

For the third quarter ended September 30, 2024, with comparative amounts for 2023

1. Basis of Accounting

The basis of accounting applied in the preparation of the financial information is on the historical cost basis, reflecting cash transactions with the addition of:

- levy fees revenue is recognized when earned, commensurate with the reported volume of concrete masonry block sales as provided by the respective members.
- financial instruments stated at cost or amortized cost, as applicable.
- accounts receivable;
- accounts payable and accrued liabilities.

Block Sales Report

(Unaudited)

For the third quarter ended September 30, 2024, with comparative amounts for 2023

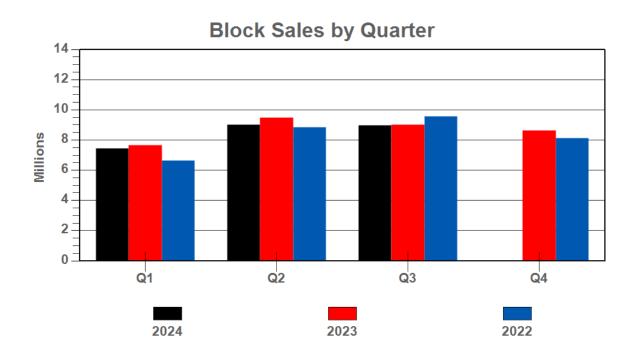
			Q1		Q2		Q3
BLOCK SALES	(1)						
Quarter totals							
Standard Lightweight Architectural			5,816,616 1,404,144 244,152		6,996,816 1,595,093 431,734		7,128,264 1,443,778 393,323
Total			7,464,912	9	9,023,643		8,965,365
Year-to-date totals							
Standard Lightweight Architectural			5,816,616 1,404,144 244,152	12,813,432 2,999,237 675,886		19,941,696 4,443,015 1,069,209	
Total		7,464,912		16,488,555		25,453,920	
LEVY FEES	(1)						
Quarter totals							
Gross amount Less: Administration		\$	373,246 (37,325)	\$	451,182 (45,118)	\$	448,268 (44,827)
Net Levy fees		\$	335,921	\$	406,064	\$	403,441
Year-to-date totals							
Gross amount Less: Administration		\$	373,246 (37,325)	\$	824,428 (82,443)	\$	1,272,696 (127,270)
Net Levy fees		\$	335,921	\$	741,985	\$	1,145,426

⁽¹⁾ Levy fees are based on a flat per block rate of 5.0¢ less 0.5¢ for administration.

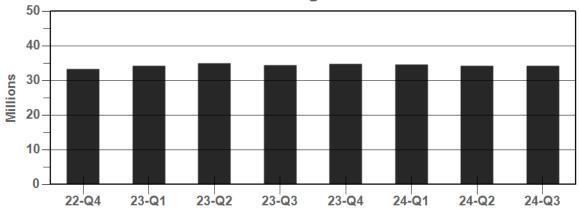
Block Sales Report (continued)

(Unaudited)

For the third quarter ended September 30, 2024, with comparative amounts for 2023



Block Sales - Trailing Twelve Months



(000's)	Q1	Q2	Q3	Q4
Quarter totals				
2024	7,465	9,024	8,965	N/A
2023	7,665	9,476	9,001	8,647
2022	6,631	8,860	9,568	8,138
Year-to-date totals				
2024	7,465	16,489	25,454	N/A
2023	7,665	17,141	26,142	34,789
2022	6,631	15,491	25,059	33,197