Financial Information (Unaudited)

Fourth Quarter ended December 31, 2024



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Contents

(Unaudited)

December 31, 2024

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Compilation Engagement Report

To Management of Canadian Concrete Masonry Producers' Association

On the basis of information provided by management, we have compiled the statement of financial position of the Levy Fund of Canadian Concrete Masonry Producers' Association as at December 31, 2024 and the statements of revenue and expenses and changes in net assets for the three month period and year then ended, and note 1 ("financial information").

Management is responsible for the accompanying financial information, including the accuracy and completeness of the underlying information used to compile it and the selection of the basis of accounting.

We performed this engagement in accordance with Canadian Standard on Related Services (CSRS) 4200, *Compilation Engagements*, which requires us to comply with relevant ethical requirements. Our responsibility is to assist management in the preparation of the financial information.

We did not perform an audit engagement or a review engagement, nor were we required to perform procedures to verify the accuracy or completeness of the information provided by management. Accordingly, we do not express an audit opinion or a review conclusion, or provide any form of assurance on the financial information.

Readers are cautioned that the financial information may not be appropriate for their purposes.

DRAFT

Chartered Professional Accountants, Licensed Public Accountants Toronto, Canada May 14, 2025

Statement of Financial Position (Unaudited) December 31, 2024, with comparative amounts for 2023 December 31 December 31 2024 2023 **Assets** Current assets Cash and cash equivalents 584,748 \$ 465,409 Guaranteed investment certificates 557,431 4,654,741 Accrued levy fees 431,491 413,038 Accounts receivable 98,862 81,585 Prepaid expense 83,000 5,697,773 1,672,532 Guaranteed investment certificates 4,304,939 \$ 5,977,471 \$ 5,697,773 Liabilities Current liabilities Accounts payable and accrued liabilities 548,173 597,467 Sales tax payable 24,150 22,080 572,323 619,547 **Net assets** Net assets internally restricted (page 3) 5,405,148 5,078,226 \$ 5,977,471 \$ 5,697,773

Statement of Changes in Net Assets

(Unaudited)

For the fourth quarter ended December 31, 2024, with comparative amounts for 2023

		Q4	Total Year			
	2024	2023	2024	2023		
Net assets, beginning of period	\$ 5,380,059	\$ 5,044,600	\$ 5,078,226	\$ 4,881,384		
Excess of revenue over expenses (page 4)	25,089	33,626	326,922	196,842		
Net assets, end of period	\$ 5,405,148	\$ 5,078,226	\$ 5,405,148	\$ 5,078,226		

Statement of Revenue and Expenses

(Unaudited)

For the fourth quarter ended December 31, 2024, with comparative amounts for 2023

	Q4			Total Year			
	2024		2023		2024		2023
Revenue							
Levy fees Levy fees allocated for contribution	\$ 366,843 17,544	\$	389,092 25,050	\$	1,512,269 78,789	\$	1,565,501 91,028
	384,387		414,142		1,591,058		1,656,529
Expenses (pages 5-6)							
Technical programs Advertising and promotion General and administration	318,671 81,693 13,841		356,612 68,011 7,660		1,149,311 289,570 39,821		1,297,159 333,383 30,321
	414,205		432,283		1,478,702		1,660,863
Excess of revenue over expenses (expenses over revenue) before interest income Interest income	(29,818) 54,907		(18,141) 51,767		112,356 214,566		(4,334) 201,176
Excess of revenue over expenses	\$ 25,089	\$	33,626	\$	326,922	\$	196,842

Expenses

(Unaudited)

For the fourth quarter ended December 31, 2024, with comparative amounts for 2023

	Q4			Total Year			
	2024		2023	2024		2023	
Technical programs							
Consulting fees	\$ 17,592	\$	47,025	\$ 66,827	\$	342,525	
University sponsorships	55,000		151,240	243,496		267,740	
Training Centre block delivery	46,762		8,875	145,994		96,955	
Association des Entrepreneurs en Maçonnerie du							
Québec (AEMQ) contribution	38,858		24,383	138,454		116,358	
Canada Masonry Design Centre - Research							
consulting	55,000		60,000	110,000		110,000	
Design software support contribution	_		-	100,000		100,000	
National training fund contribution	25,000		25,000	100,000		100,000	
Atlantic Masonry Institute contribution	17,544		25,050	78,789		91,028	
Standards development	47,500		-	47,500		-	
Masonry Design Awards	· · · · · -		-	30,000		-	
Masonry Alliance for Codes and Standards							
membership	-		-	27,222		25,789	
National Research Council (NRC) research	-		-	25,000		-	
Canadian Masonry Contractors Association							
(CMCA) conference sponsorship	-		-	20,000		20,000	
Consulting expenses	-		441	614		12,166	
Development of the National Building Code							
Canada (NBCC) - Sound analysis	10,375		10,375	10,375		10,375	
Apprenticeship Training Textbook	5,040		-	5,040		-	
Other research projects	-		4,223	-		4,223	
	\$ 318,671	\$	356,612	\$ 1,149,311	\$	1,297,159	
Advantising and promotion							
Advertising and promotion							
Masonry Council of Ontario membership fees and		_			_		
contribution	\$ 50,000	\$	-	\$ 100,500	\$	120,500	
Concrete Masonry and Hardscapes Association							
(CMHA) levy contribution	12,228		12,969	50,409		52,183	
CMHA membership fee	-		-	50,000		50,000	
Alberta Masonry Council - Government relations							
campaign	-		35,000	.		40,000	
Industry partner sponsorships	16,466		12,500	34,935		27,803	
Website and social media	(1,565)		4,698	20,026		17,894	
AEMQ sponsorship	-		-	16,500		5,800	
The Masonry Society sponsorship - North							
American Masonry Conference			-	3,083		10,488	
Membership fees - Other	4,564		2,844	9,117		5,723	
Ontario Masonry Contractors' Association							
sponsorship	-		-	5,000			
Advertising	-		-	-		2,992	

Continued on next page

Expenses (continued)

(Unaudited)

For the fourth quarter ended December 31, 2024, with comparative amounts for 2023

	 Q4			Total Year			
	2024		2023		2024		2023
General and administration							
Accounting and audit	\$ 8,280	\$	7,280	\$	30,840	\$	29,120
Meeting and seminars	2,725		, <u>-</u>		5,443		· -
Sundry	2,595		-		2,595		-
Legal	_		300		597		813
Postage and courier	228		59		322		137
Bank charges	13		21		24		251
	\$ 13,841	\$	7,660	\$	39,821	\$	30,321

Note to Financial Information

(Unaudited)

For the fourth quarter ended December 31, 2024, with comparative amounts for 2023

1. Basis of Accounting

The basis of accounting applied in the preparation of the financial information is on the historical cost basis, reflecting cash transactions with the addition of:

- levy fees revenue is recognized when earned, commensurate with the reported volume of concrete masonry block sales as provided by the respective members.
- financial instruments stated at cost or amortized cost, as applicable.
- accounts receivable;
- · accounts payable and accrued liabilities.

Block Sales Report

(Unaudited)

For the fourth quarter ended December 31, 2024, with comparative amounts for 2023

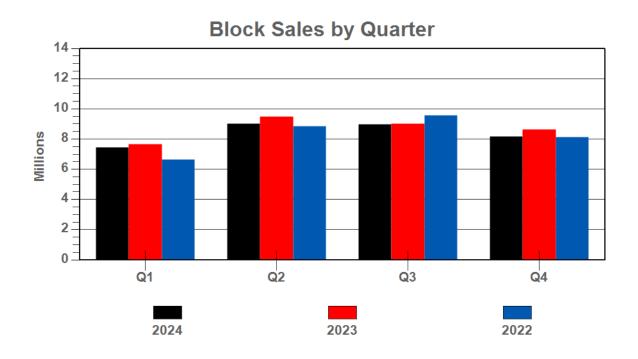
			Q1		Q2		Q3		Q4
BLOCK SALES	(1)								
Quarter totals									
Standard Lightweight Architectural			5,816,616 1,404,144 244,152		6,996,816 1,595,093 431,734		7,128,264 1,443,778 393,323		6,340,078 1,533,977 278,010
Total			7,464,912	9	9,023,643		8,965,365		8,152,065
Year-to-date totals									
Standard Lightweight Architectural			5,816,616 1,404,144 244,152		2,813,432 2,999,237 675,886		9,941,696 4,443,015 1,069,209	2	6,281,774 5,976,992 1,347,219
Total		7,464,912		16,488,555		25,453,920		33,605,985	
LEVY FEES	(1)								
Quarter totals									
Gross amount Less: Administration		\$	373,246 (37,325)	\$	451,182 (45,118)	\$	448,268 (44,827)	\$	407,603 (40,760)
Net Levy fees		\$	335,921	\$	406,064	\$	403,441	\$	366,843
Year-to-date totals									
Gross amount Less: Administration		\$	373,246 (37,325)	\$	824,428 (82,443)	\$	1,272,696 (127,270)	\$	1,680,299 (168,030)
Net Levy fees		\$	335,921	\$	741,985	\$	1,145,426	\$	1,512,269

⁽¹⁾ Levy fees are based on a flat per block rate of 5.0¢ less 0.5¢ for administration.

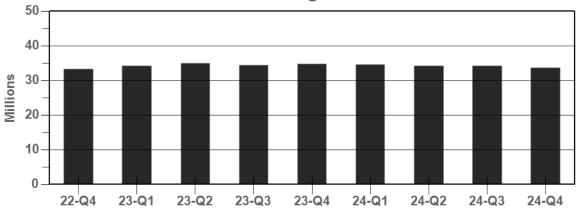
Block Sales Report (continued)

(Unaudited)

For the fourth quarter ended December 31, 2024, with comparative amounts for 2023



Block Sales - Trailing Twelve Months



(000's)	Q1	Q2	Q3	Q4
Quarter totals				
2024	7,465	9,024	8,965	8,152
2023	7,665	9,476	9,001	8,647
2022	6,631	8,860	9,568	8,138
Year-to-date totals				
2024	7,465	16,489	25,454	33,606
2023	7,665	17,141	26,142	34,789
2022	6,631	15,491	25,059	33,197