Financial Information (Unaudited)

First Quarter ended March 31, 2025



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(Unaudited) March 31, 2025

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#### **Compilation Engagement Report**

#### To Management of Canadian Concrete Masonry Producers' Association

On the basis of information provided by management, we have compiled the statement of financial position of the Levy Fund of Canadian Concrete Masonry Producers' Association as at March 31, 2025 and the statements of revenue and expenses and changes in net assets for the three month period then ended, and note 1 ("financial information").

Management is responsible for the accompanying financial information, including the accuracy and completeness of the underlying information used to compile it and the selection of the basis of accounting.

We performed this engagement in accordance with Canadian Standard on Related Services (CSRS) 4200, *Compilation Engagements*, which requires us to comply with relevant ethical requirements. Our responsibility is to assist management in the preparation of the financial information.

We did not perform an audit engagement or a review engagement, nor were we required to perform procedures to verify the accuracy or completeness of the information provided by management. Accordingly, we do not express an audit opinion or a review conclusion, or provide any form of assurance on the financial information.

Readers are cautioned that the financial information may not be appropriate for their purposes.

Dixon, Gordon + Co. LLP

Chartered Professional Accountants, Licensed Public Accountants Toronto, Canada June 11, 2025

#### Statement of Financial Position (Unaudited) March 31, 2025, with comparative amounts for 2024 March 31 December 31 March 31 2024 2025 2024 **Assets** Current assets Cash and cash equivalents 450,317 584,748 201,916 Guaranteed investment certificates 563,156 557,431 4,705,576 Accrued levy fees 362,570 314,839 431,491 Accounts receivable 92,947 98,862 84,813 1,421,259 5,354,875 1,672,532 Guaranteed investment certificates 4,352,547 4,304,939 \$ 5,773,806 \$ 5,977,471 \$ 5,354,875 Liabilities **Current liabilities** Accounts payable and accrued liabilities 547,100 580.743 357,388 Sales tax payable 6,839 24,150 11,803 553,939 604,893 369,191 **Net assets** Net assets internally restricted (page 3) 5,219,867 5,372,578 4,985,684 \$ 5,773,806 \$ 5,977,471 \$ 5,354,875

#### Statement of Changes in Net Assets

(Unaudited)

For the first quarter ended March 31, 2025, with comparative amounts for 2024

		Q1		
	2025	2024		
Net assets, beginning of period	\$ 5,372,578	\$ 5,078,226		
Excess of expenses over revenue (page 4)	(152,711)	(92,542)		
Net assets, end of period	\$ 5,219,867	\$ 4,985,684		

#### Statement of Revenue and Expenses

(Unaudited)

For the first quarter ended March 31, 2025, with comparative amounts for 2024

	 Q1		
	2025		2024
Revenue			
Levy fees Levy fees allocated for contribution	\$ 297,601 17,237	\$	335,921 16,898
	314,838		352,819
Expenses (page 5)			
Technical programs Advertising and promotion General and administration	342,652 167,975 10,473		372,771 115,489 8,158
	521,100		496,418
Excess of expenses over revenue before interest income Interest income	(206,262) 53,551		(143,599) 51,057
Excess of expenses over revenue	\$ (152,711)	\$	(92,542)

#### Expenses

(Unaudited)

For the first quarter ended March 31, 2025, with comparative amounts for 2024

	Q1		
	2025		2024
Technical programs			
Design software support contribution	\$ 100,000	\$	100,000
University sponsorships	67,663		70,163
Training Centre block delivery	23,737		50,745
Association des Entrepreneurs en Maçonnerie du Québec (AEMQ) contribution	40,882		34,687
Masonry Alliance for Codes and Standards membership	27,964		27,222
Canada Masonry Design Centre - Research consulting	27,500		-
National training fund contribution	25,000		25,000
Canadian Masonry Contractors Association (CMCA) conference sponsorship	-		20,000
Atlantic Masonry Institute contribution	17,237		16,898
Masonry Design Awards	-		15,000
Consulting fees	9,609		12,838
Consulting expenses	3,060		218
	\$ 342,652	\$	372,771
Advertising and promotion			
Industry partner sponsorships	\$ 53,406	\$	23,924
Masonry Council of Ontario membership fees and contribution	50,500		50,500
Alberta Masonry Council - Government relations campaign	35,000		_
CMHA membership fee	12,500		12,500
Concrete Masonry and Hardscapes Association (CMHA) levy contribution	9,920		11,197
Website and social media	6,649		7,811
Ontario Masonry Contractors' Association sponsorship	-		5,000
The Masonry Society sponsorship - North American Masonry Conference	-		3,083
Membership fees - Other	-		1,474
	\$ 167,975	\$	115,489
General and administration			
Accounting and audit	\$ 9,500	\$	7,520
Legal	951		597
Postage and courier	-		40
Bank charges	22		1
	\$ 10,473	\$	8,158

#### Note to Financial Information

(Unaudited)

For the first quarter ended March 31, 2025, with comparative amounts for 2024

#### 1. Basis of Accounting

The basis of accounting applied in the preparation of the financial information is on the historical cost basis, reflecting cash transactions with the addition of:

- levy fees revenue is recognized when earned, commensurate with the reported volume of concrete masonry block sales as provided by the respective members.
- financial instruments stated at cost or amortized cost, as applicable.
- accounts receivable;
- accounts payable and accrued liabilities.

#### **Block Sales Report** (Unaudited) For the first quarter ended March 31, 2025, with comparative amounts for 2024 Q1 **BLOCK SALES** (1) **Quarter totals** Standard 5,263,844 Lightweight 1,091,451 Architectural 258,070 Total 6,613,365 **LEVY FEES** (1) **Quarter totals** 330,668 Gross amount Less: Administration (33,067)

\$

297,601

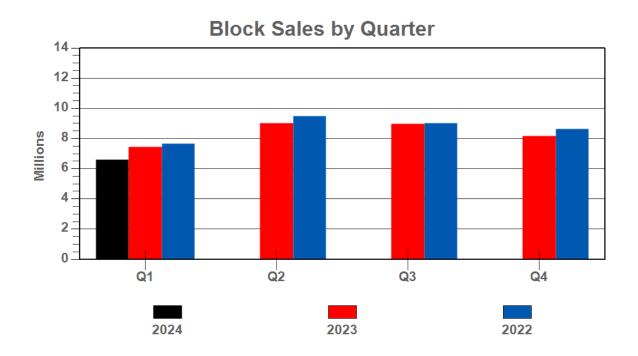
Net Levy fees

<sup>(1)</sup> Levy fees are based on a flat per block rate of 5.0¢ less 0.5¢ for administration.

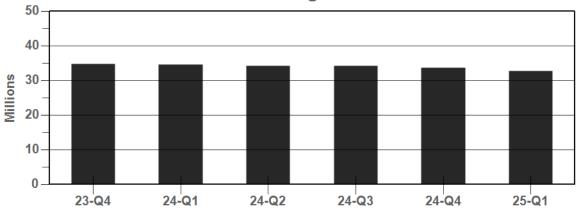
#### Block Sales Report (continued)

(Unaudited)

For the first quarter ended March 31, 2025, with comparative amounts for 2024







(000's)	Q1	Q2	Q3	Q4
Quarter totals				
2025	6,613	N/A	N/A	N/A
2024	7,465	9,024	8,965	8,152
2023	7,665	9,476	9,001	8,647
Year-to-date totals				
2025	6,613	N/A	N/A	N/A
2024	7,465	16,489	25,454	33,606
2023	7,665	17,141	26,142	34,789